

# Os desafios das cadeias de suprimentos de materiais críticos para a transição energética

# (The challenges facing critical materials supply chains for energy transition)

Jack Bedder, David Merriman, Erik Sardain e Márcio Goto Project Blue – ago.2023



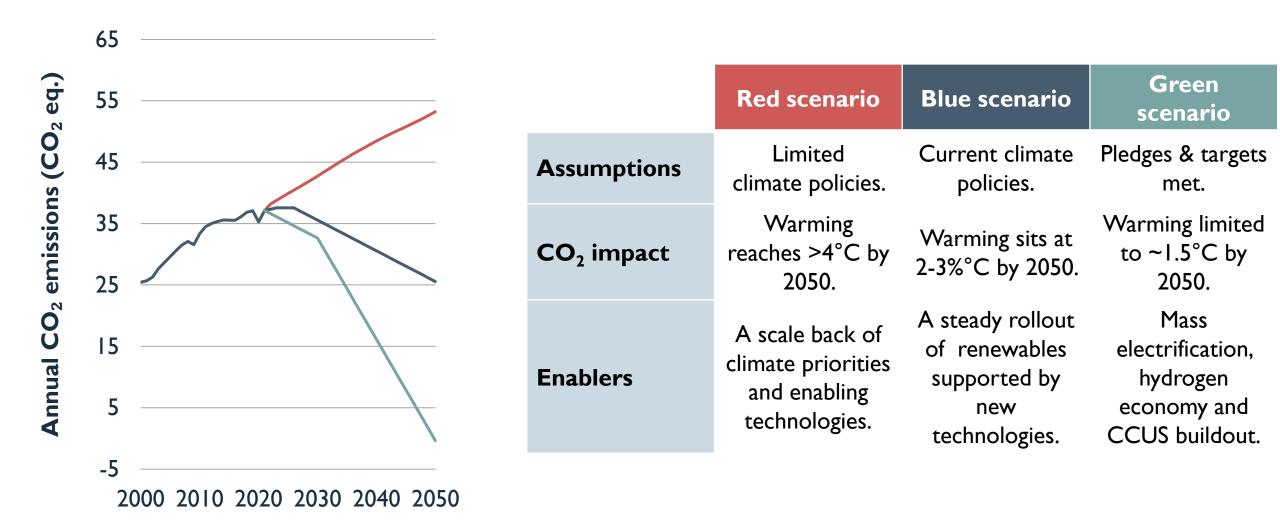
#### Forward-looking statements

This document may contain forward-looking statements that are subject to risks and uncertainties. All statements that are not historical facts contained within are forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "can," "might," "believe," "may," "estimate," "continue," "anticipate", "intend," "should," "plan," "should," "could," "expect," "predict," "potential," or the negative of these terms or other similar expressions.

Forward-looking statements are based on information and assumptions that Project Blue had when those statements are made or its good faith belief as of that time with respect to future events. Forward-looking statements are subject to risks and uncertainties that could cause actual performance or results to differ materially from those in or suggested by the forward-looking statements. Except as required by law, Project Blue undertakes no obligation to update publicly any forward-looking statements after the date of this publication release, or to conform these statements to actual results or changes. While consideration has been taken in preparing the information published in this report, the content is provided without any guarantees, conditions, or warranties as to its accuracy, completeness, or reliability.

We accept no liability to third parties, howsoever arising. Although reasonable care and diligence has been used in the preparation of this report, we do not guarantee the accuracy of any data, assumptions, forecasts or other forward-looking statements











China has pledged to reach peak carbon emissions by 2030 and aims to reach "carbon neutrality" before 2060.



The Biden administration officially committed to cut GHG emissions in half by 2030 and to reach net zero emissions by 2050.

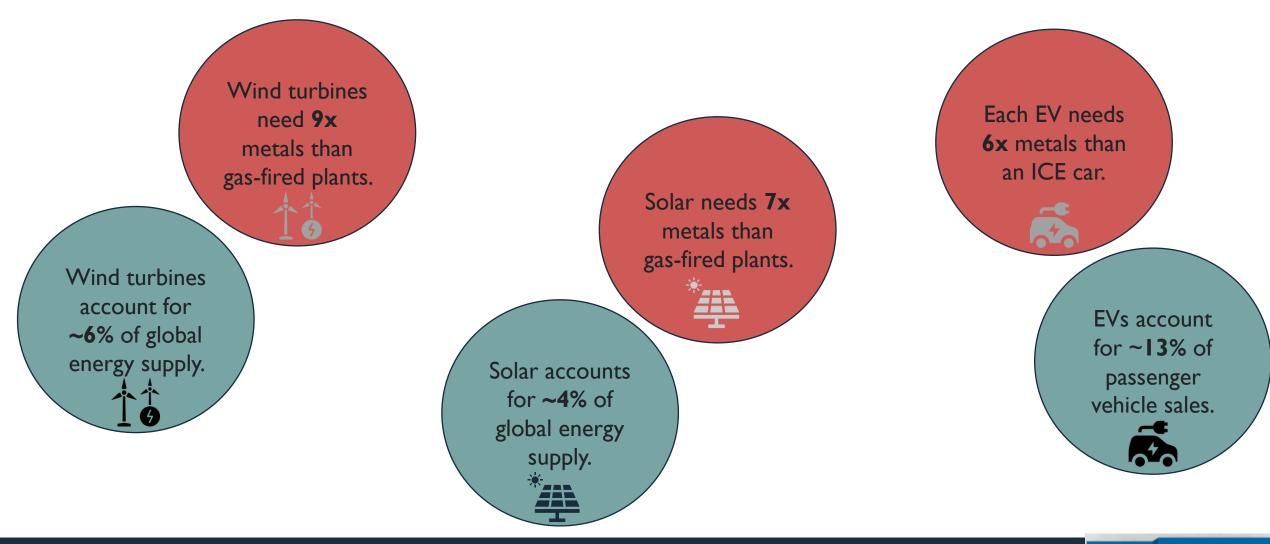


The Fit for 55 package should cut emissions by 60% by 2030 and the EU aims to achieve net zero emissions by 2050.





# Energy transition requires critical materials







# Energy transition requires critical materials. The usual suspects are essential...

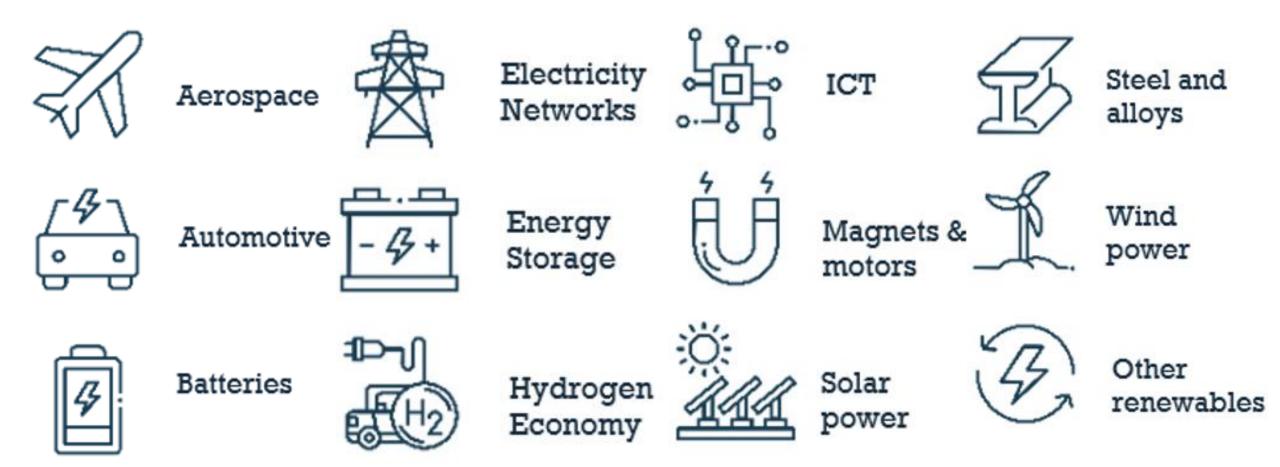
	Ħ	<u>/</u> &_ •_•	Ø	赉	میں پیر	- 47 +		Ú	ii: AAA	F	É.	E.
Α	•	•	•	•	•	•	•	•	•	•	•	•
Co	•	•	•		•	•	•	•		•		
Cu	•	•	•	•	•	•	•	•	•	•	•	•
Fe	•	•	•		•	•	•	•	•	•	•	•
Gra	•	•	•		•	•	•			•		
Li	•	•	•			•			•			
Mn	•	•	•		•	•	•			•	•	•
Ni	•	•	•		•	•	•	•	•	•		•
REE		•	•		•			•				•
Sn	•	•	•		•	•			•			

XX - materials reported by Project Blue





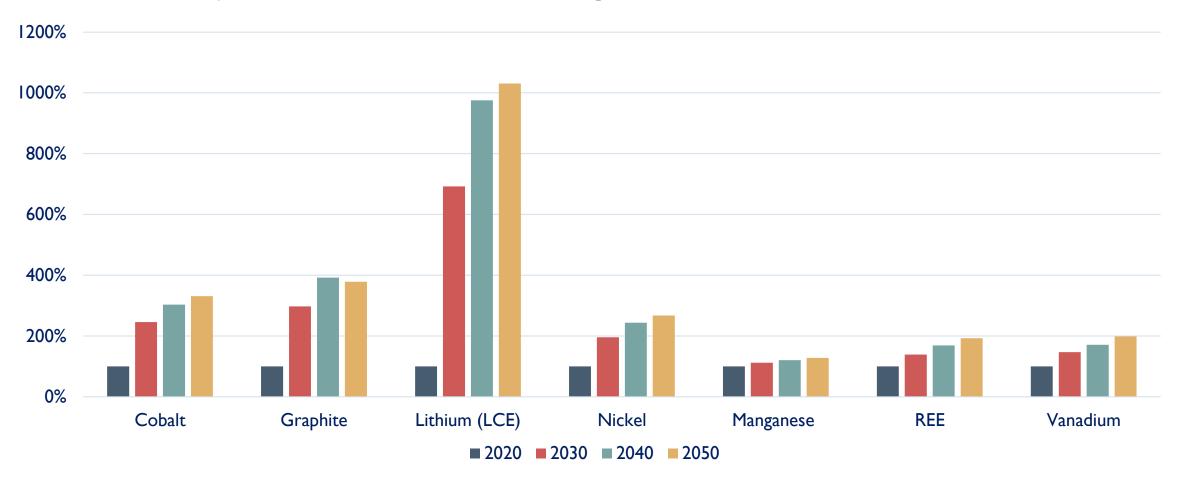
# Energy transition sectors monitored and analysed by Project Blue







#### **Project Blue estimates of market growth for EV and ESS materials**







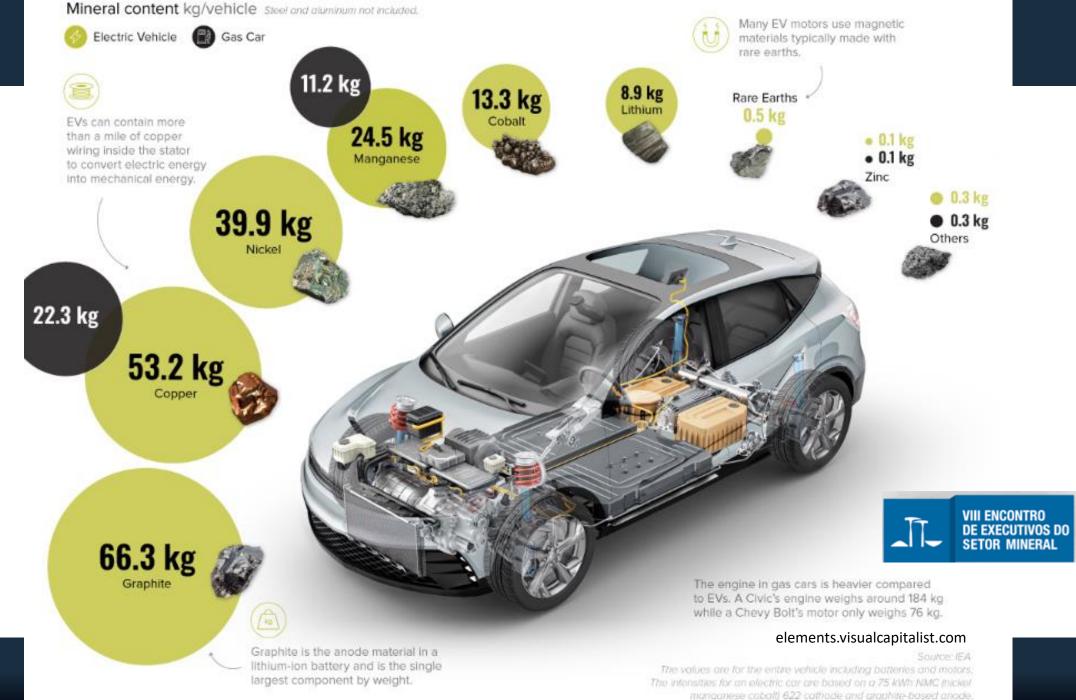
# Energy transition requires critical materials. The <u>un</u>usual suspects are also essential

	R	<i>[4</i> 7 • • •	Ø	赘		- 47 +		Ú	Ö: AAA	F	É.	E,
Bo	•	•	•		•	•	•	•		•		
Cr	•	•	•	•	•	•	•	•	•	•	•	•
F	•	•	•		•	•	•			•		
Мо	•	•	•		•	•	•	•	•	•	•	•
Nb	•	•	•			•			•			
Sb	•	•	•	•	•	•	•	•	•	•	•	•
Si	•	•	•		•	•	•			•	•	•
Та	•	•	•		•	•	•	•	•	•		•
Ti		•	•		•			•				•
V	•	•	•		•	•			•			

XX - materials reported by Project Blue







© Project Blue 2023

# Energy transition requires critical materials. Can we overcome the numerous barriers...

Investment	Planning & permitting	Technical challenges	Geopolitical tensions					
We are in the midst of a (cyclical) CAPEX drought.	It takes over a decade to "turn on" a mine.	Specifically rising costs and environmental impacts.	Sino-US decoupling? Rising spheres of influence?					
with solutions?								
New sources of capital, and trillions of dollars of investment in assets, infrastructure and people.	More joined up thinking from policy makers so that we can mine the metals to meet government targets.	A combination of new technologies, material intensity reduction & substitution, and recycling.	?					

Project Blue View: A tale of two strategies: How do USA and EU critical material sourcing strategies differ?





IVOS DO

Recent market trends and the outlook for electric vehicles (EV's) and battery demand and technology choices

- How have recent EV sales performed?
- What expectations are there for EV penetration by 2033?
- What cathode chemistries will take us forward?

# What will be the impact on raw material requirements in batteries?

- How will raw material markets cope with rising demand?
- What other factors could impact material availability for end-users?

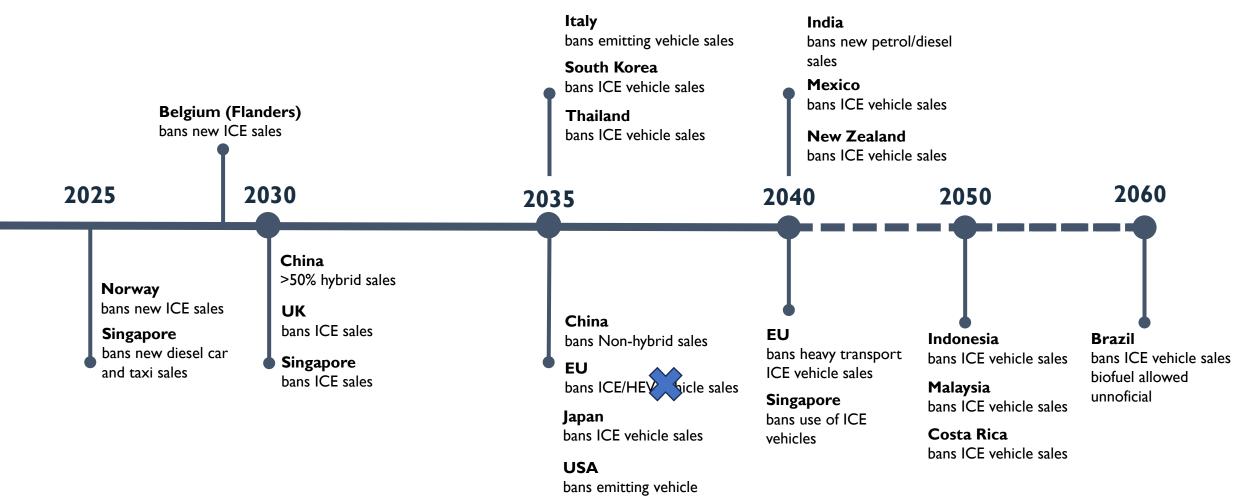
# **Beyond the battery – Rare Earths**

- How is the rare earths industry expected to react?
- Can HREE use be mitigated?





# Automotive outlook – Government support



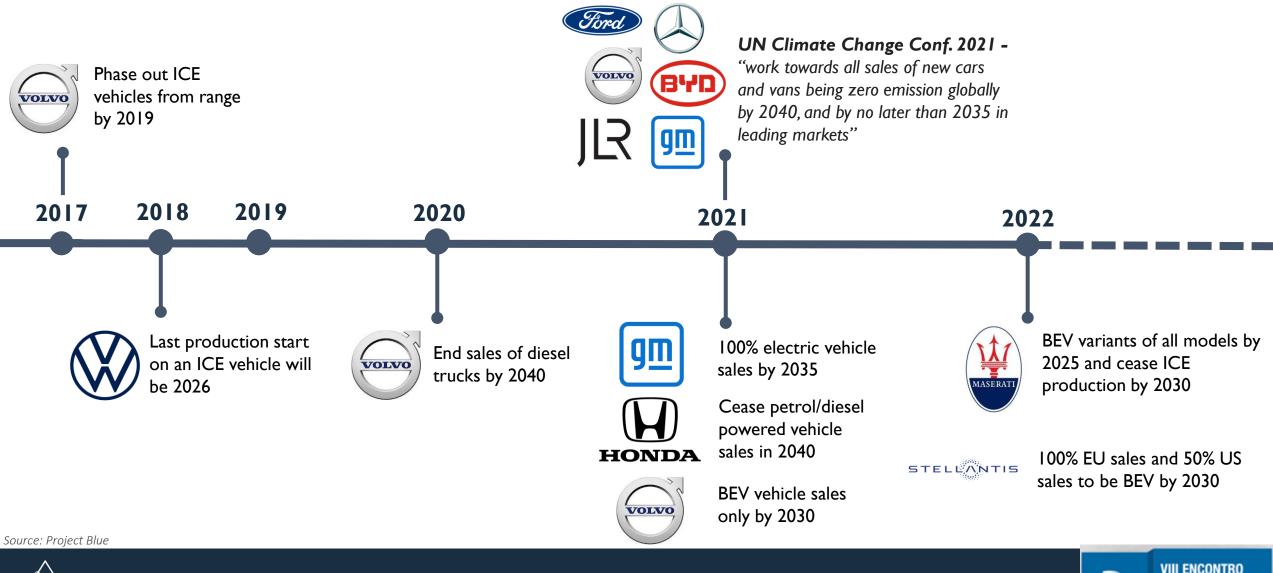
sales

VIII ENCONTRO DE EXECUTIVOS DO

SETOR MINERAL



# Automotive outlook – Manufacturer support

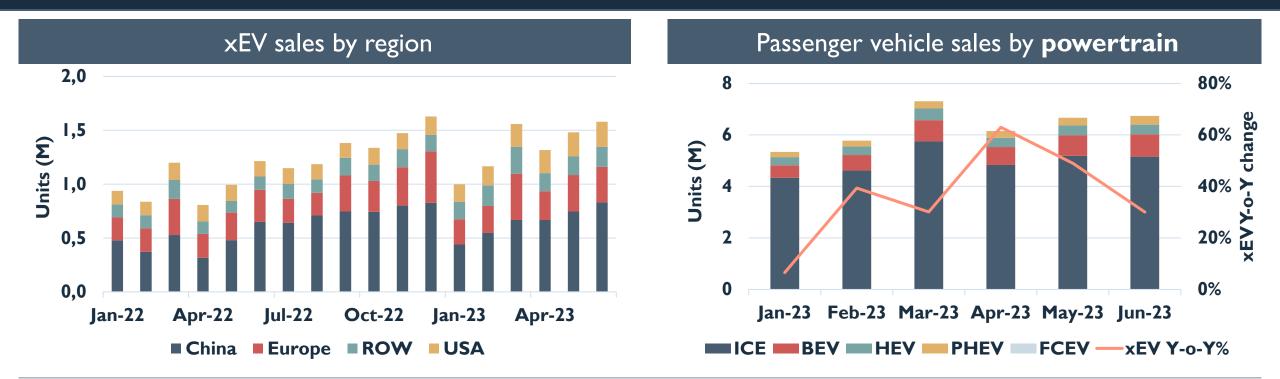


DE EXECUTIVOS DO

SETOR MINERAL



# Automotive outlook – Recent sales



China represents 48% xEV sales in H1 2023, falling from 55% in H2 2022, though up from 46.7% in H1 2022

US sales have consistently gained market share >15% in H1 2023, compared to 11% in H2 2022

January 2023 hit the brakes on electric vehicle growth, though sales have rebounded quickly into Q2.

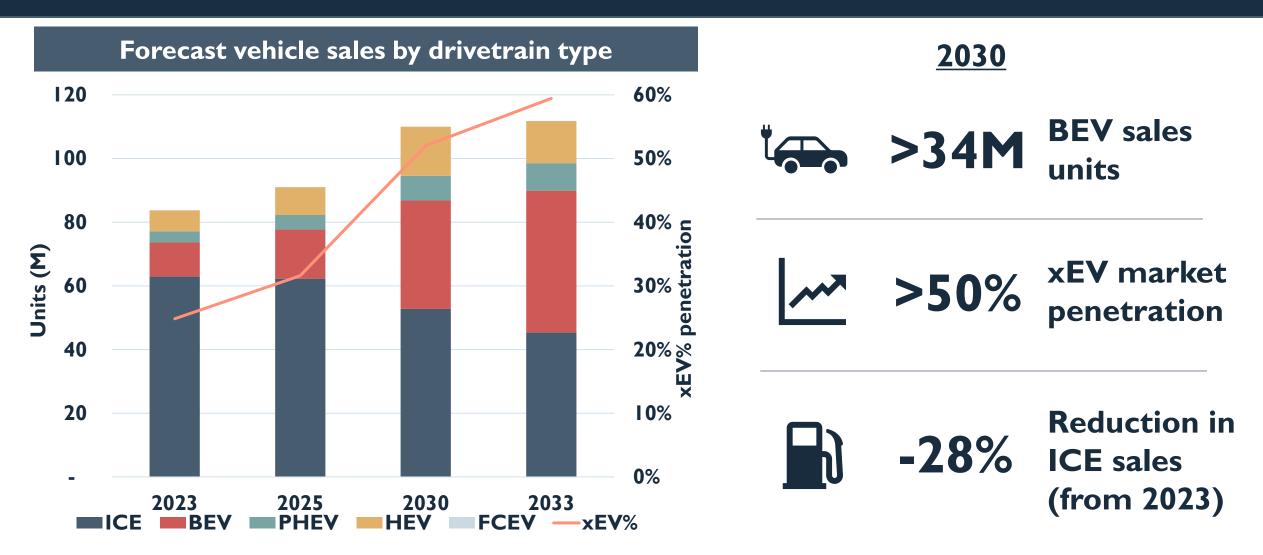
Y-o-Y growth remains robust, averaging 36% each month in HI 2023 for xEV models

Source: Marklines, Project Blue





# Automotive outlook – Sales forecast

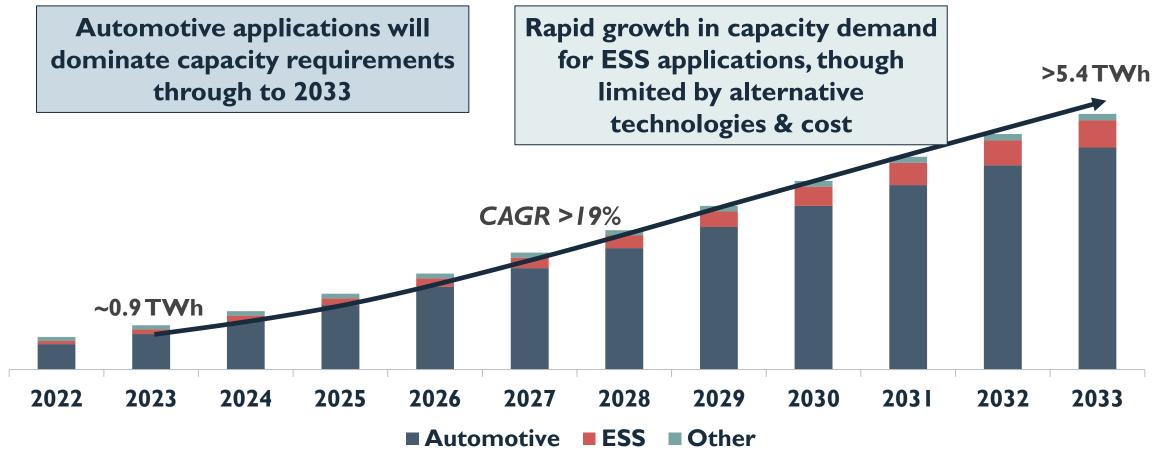


Source: Project Blue







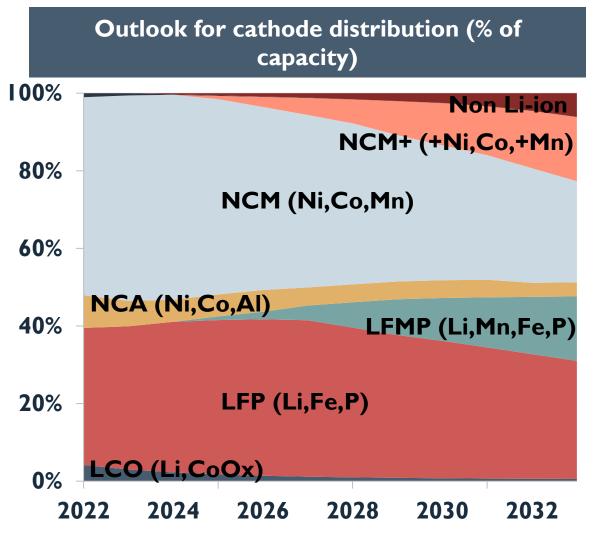


IIII ENCONTRO

Source: Project Blue



# Cathode choices – Further diversification of cathode chemistries to meet requirements





NCM/NCMA to remain dominant chemistry



Increase in LFP/LFMP market share replacing low-med Ni NCM/NCA cathodes



NMX, LMNO, LMRO next-gen high energy density materials building market share in mid-late 2020s



Na-ion and other alternatives build minor market share, predominantly in stationary ESS, but increasingly in specific motive end-uses (two-wheelers)

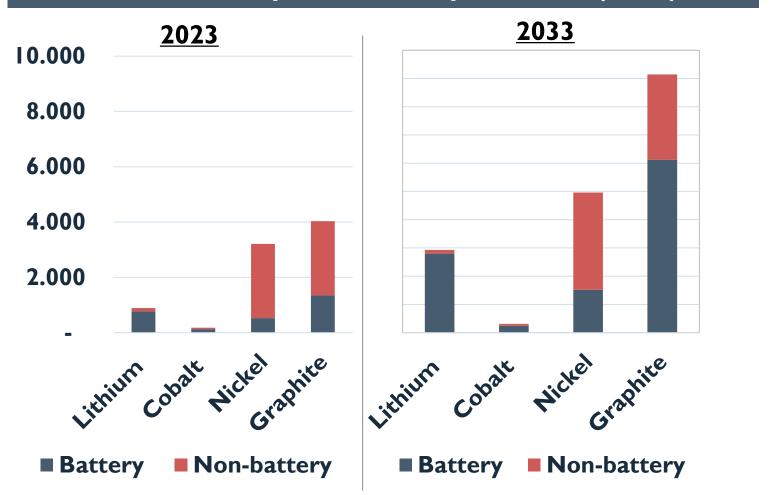
Source: Project Blue

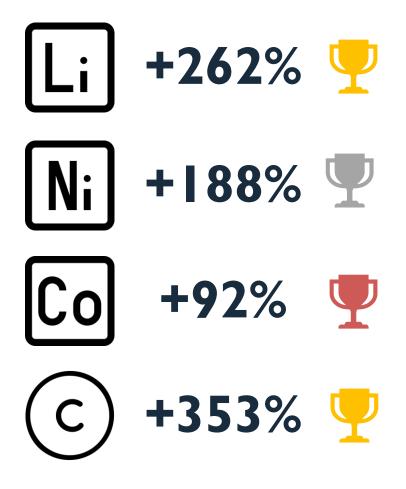




#### Impact on raw materials

Demand for key Li-ion battery materials (k.ton)



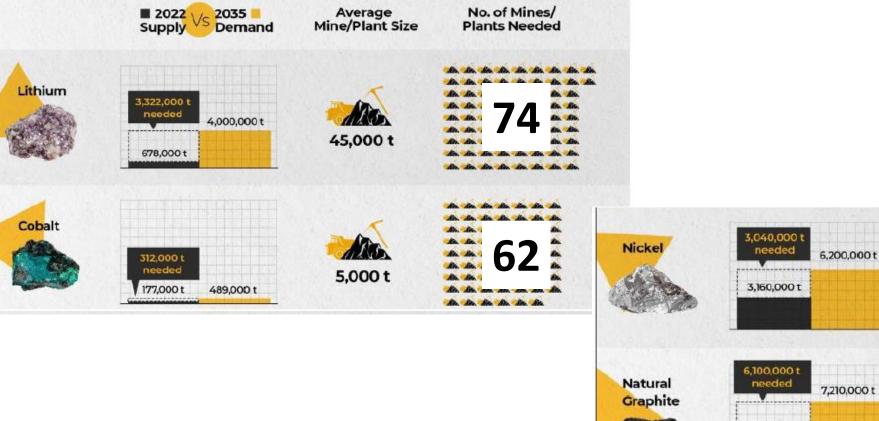






# HOW MANY MINES DO WE NEED?

As the lithium ion battery revolution gains momentum, Benchmark forecasts just how many mines need to be built to keep up with the exceptional volumes of demand for key raw materials expected by 2035.





VIII ENCONTRO DE EXECUTIVOS DO SETOR MINERAL

6,100,000 t needed	7,210,000

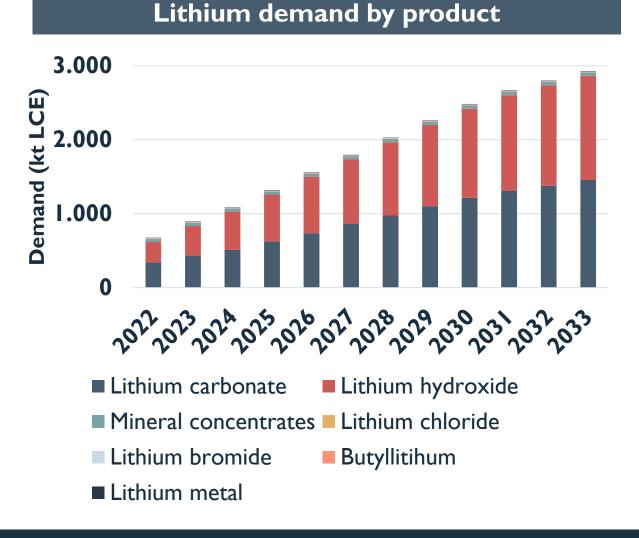
	5
T	ARD
-0	(11)D
4	2,000 t

56,000 t

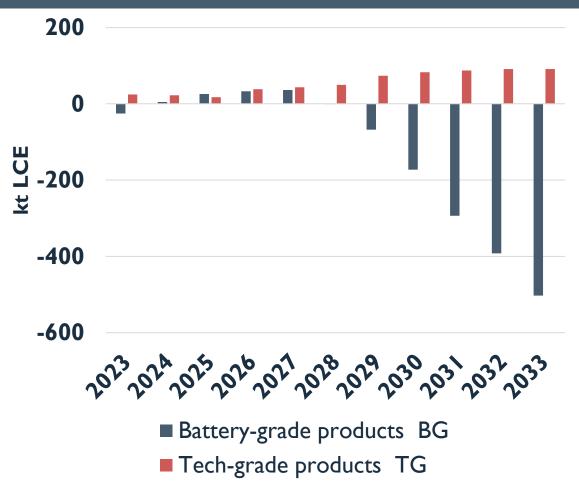
die die die die	for the file. Sec.
die. die. d	die die
10. 10. 1 10. 10. 1	in the
AR. AR. A	<b>64.</b>
the die d	the site
dis. dis. d	lin. die.
lis die die die	the the time time.
to the do to	to the dis to
do. do. do. do.	the die die die
die die die die	de de de de de
die die d	tin die die
- 10. Alt. 1	tion Alter Alter
die die d	tion dies dies



# Raw material impacts – Lithium



#### Lithium market balance

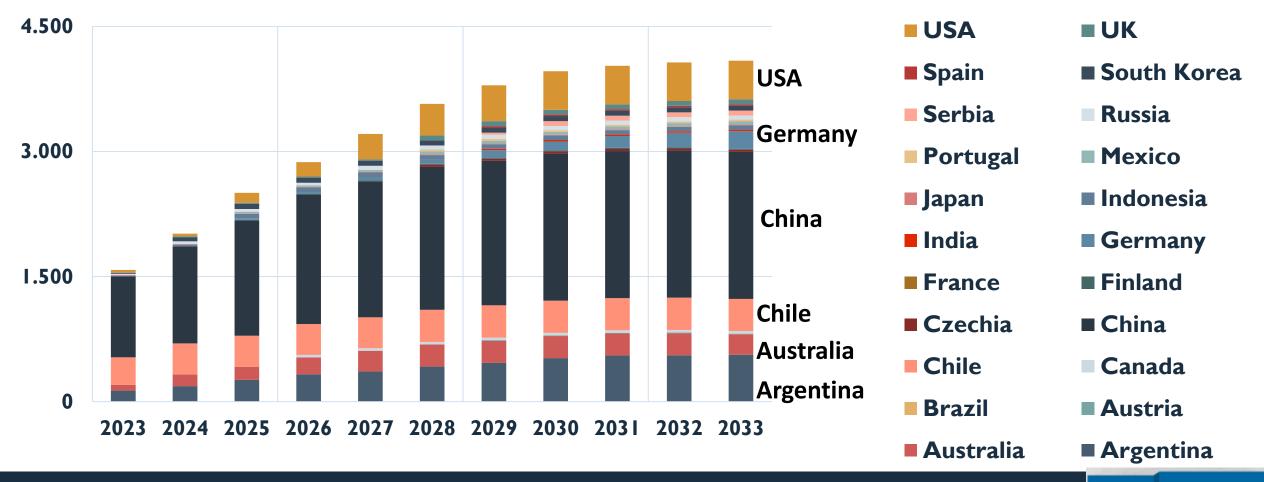






# Raw material impacts – Lithium

#### **Refined lithium production by country (kt LCE)**

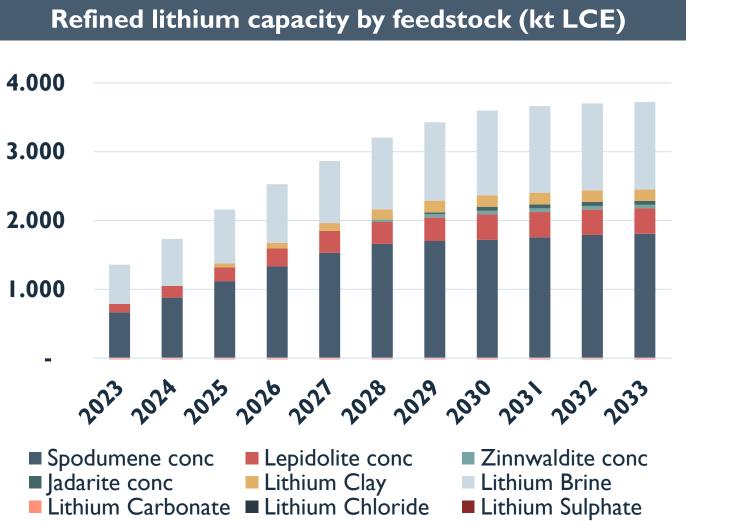


VIII ENCONTRO

IVOS DO



# Raw material impacts – Lithium





# Diversification of lithium feedstocks

Deteriorating grade/quality brine assets, reliant on DLE technology

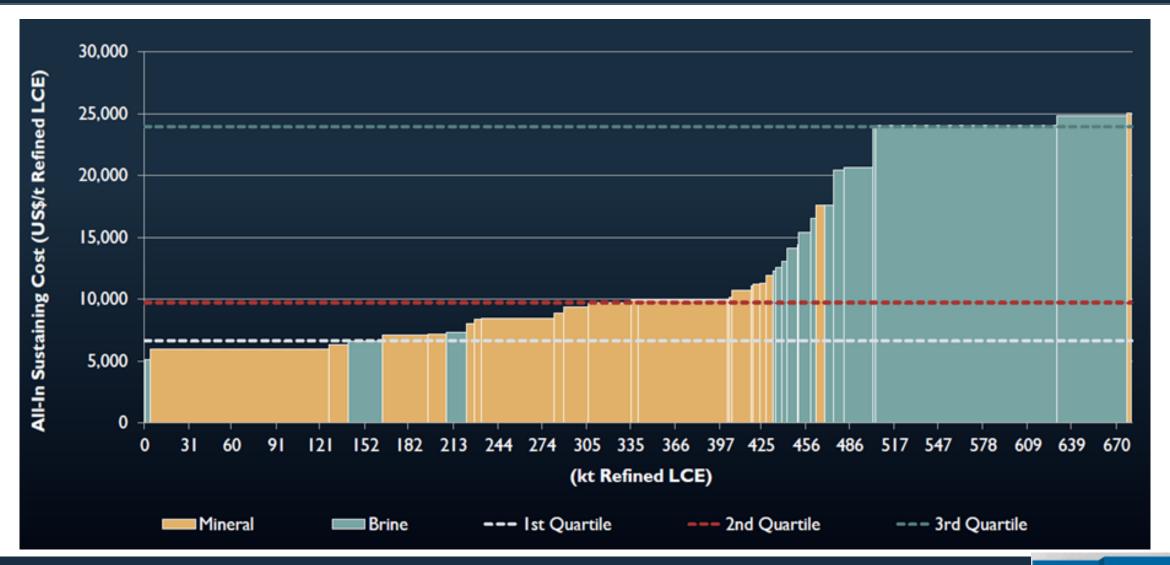
Lithium mine supply

20232033>90% from 3>90% from 14countriescountries





# Raw material impacts – Lithium mineral production became the lowest cost route in 2022







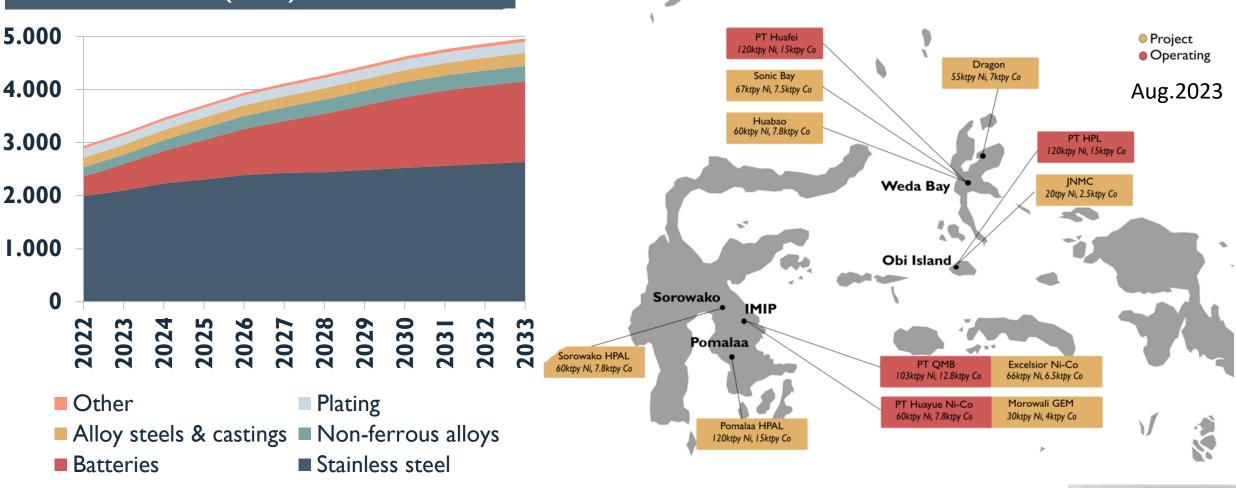
## Raw material impacts – Nickel

Primary nickel demand by end-use sector (kt Ni)

Indonesian HPAL operations and developments

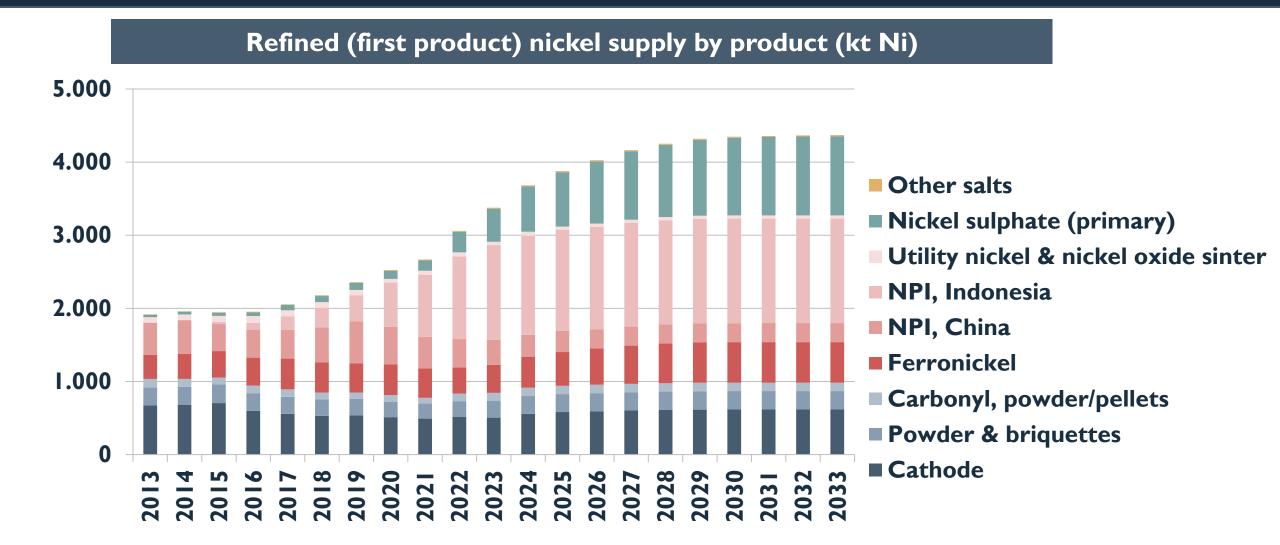
VIII ENCONTRO DE EXECUTIVOS DO

SETOR MINERAL





# Raw material impacts – Nickel

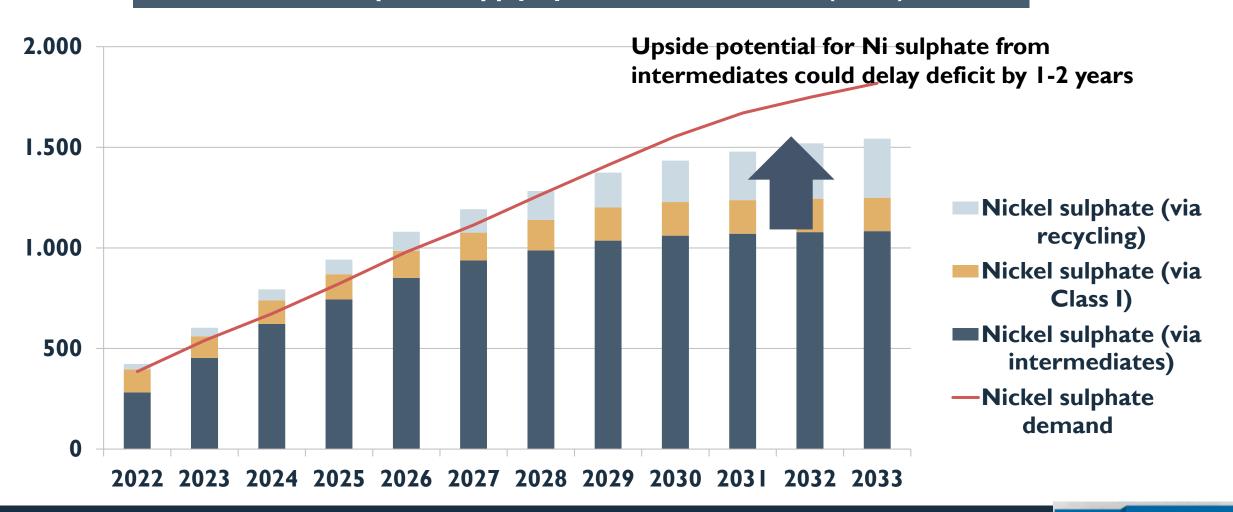






# Raw material impacts – Nickel

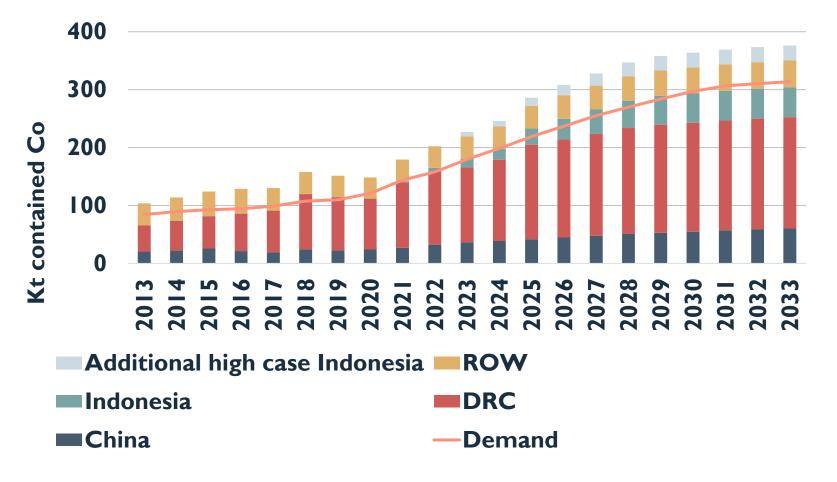
Nickel sulphate supply by source and demand (kt Ni)



II ENCONTRO



The cobalt intermediates market looks to be comfortably supplied – but only if all Co units are viable



With DRC projects set to come onstream (cobalt hydroxide) and Indonesian HPAL ramping up (MHP) there looks set to be sufficient cobalt intermediates to meet booming demand.

There are enough cobalt units to go around but only if OEMs continue to accept material from DRC, Indonesia and China.

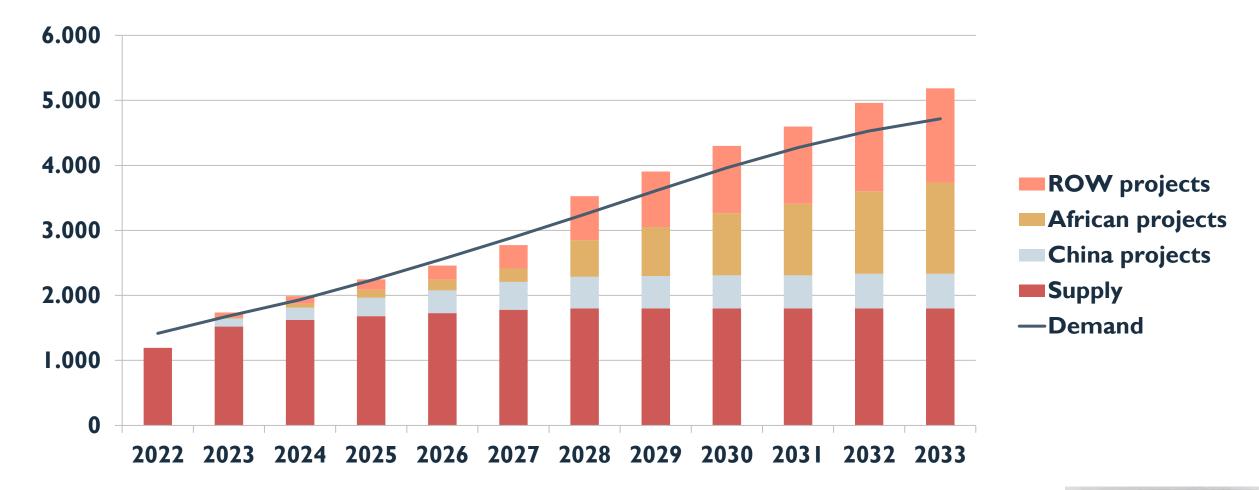
Any imposition of ESG-type restrictions on material from these countries would see huge deficits appear in the cobalt market.

II ENCONTRO



# Raw material impacts – Graphite

## Outlook for natural graphite supply and demand (kt)

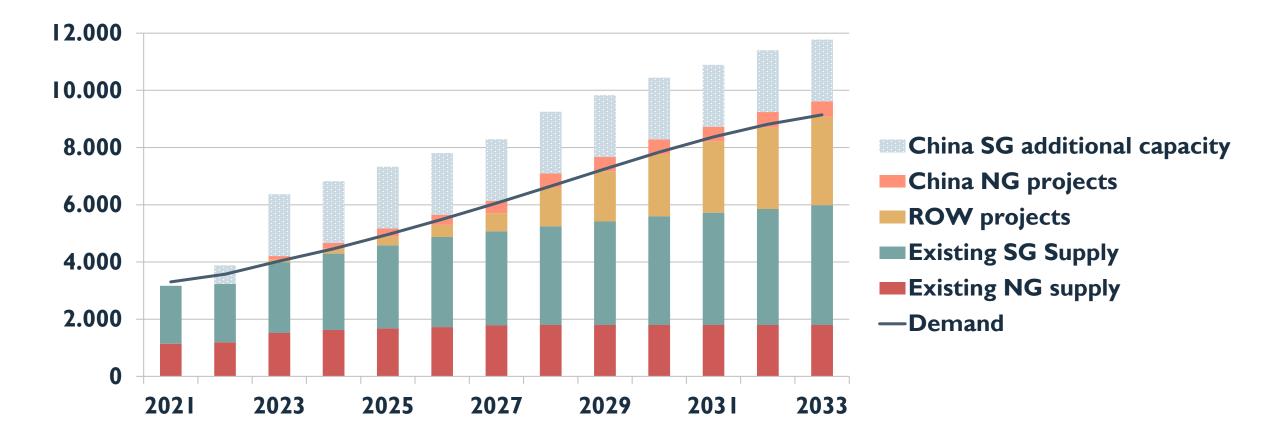






# Raw material impacts – Graphite

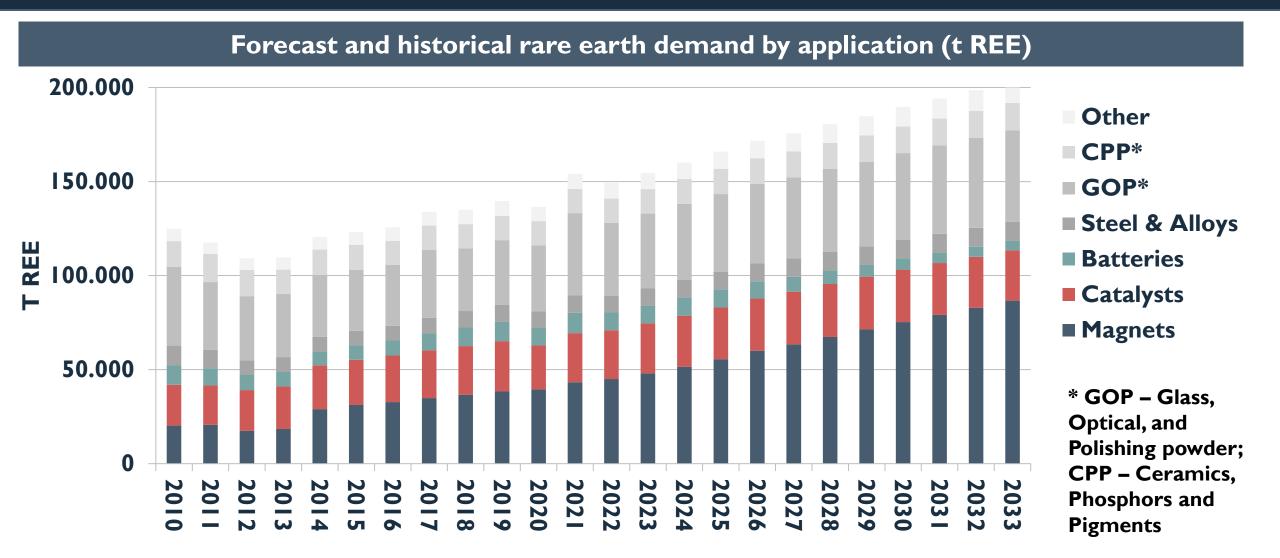
#### Outlook for graphite supply and demand (kt)







# Rare Earths – Powering the EV revolution

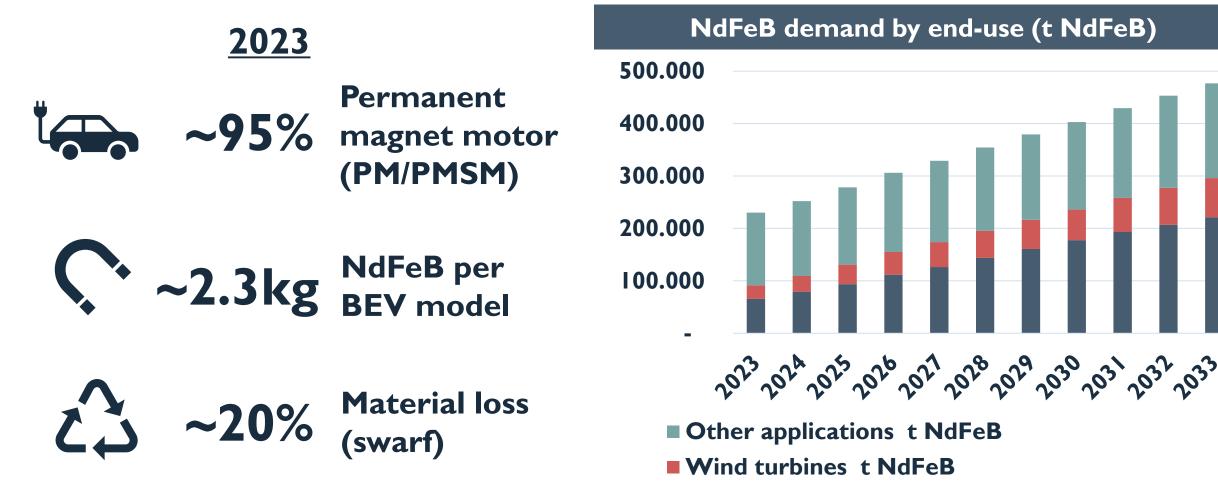


VIII ENCONTRO DE EXECUTIVOS DO

SETOR MINERAL



# Rare Earths – Powering the EV revolution

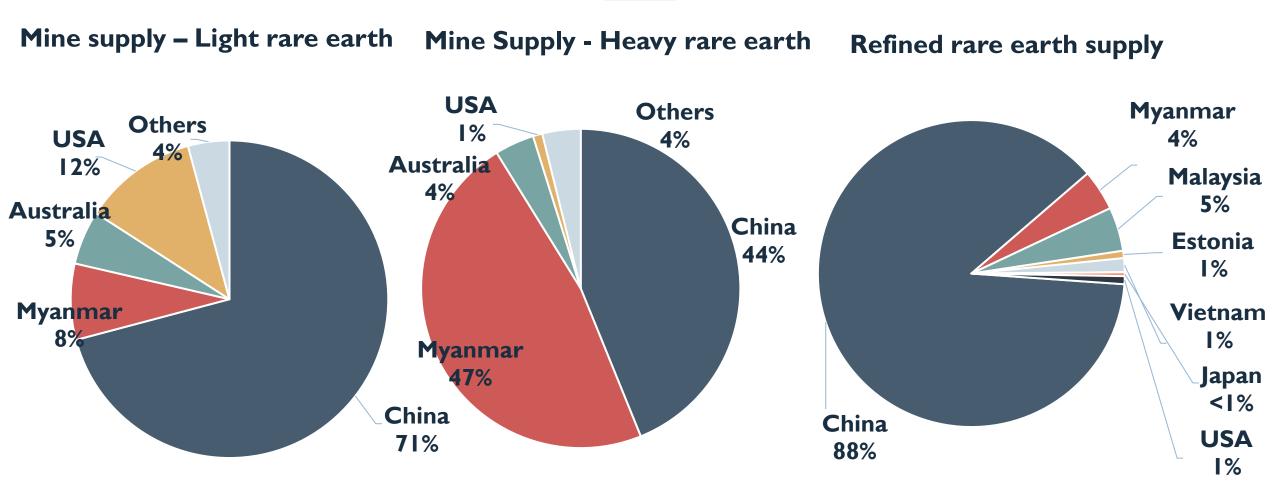


Automotive (Drivetrain & Auxillary) t NdFeB





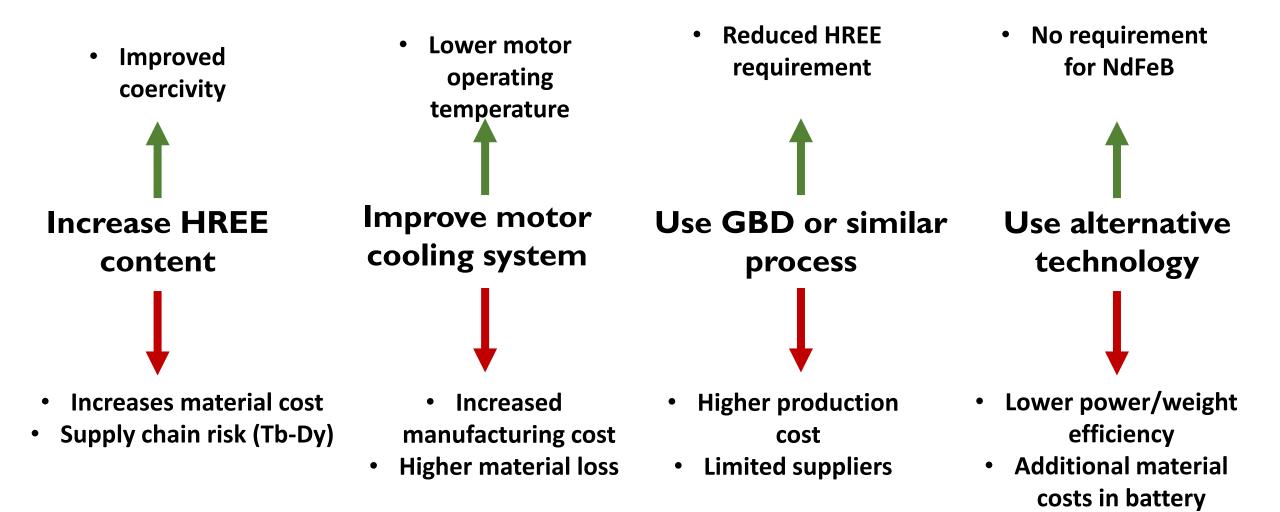
<u>2023</u>







# Rare Earths – Motor developments present balancing act for HREE and Nd-Pr demand



III ENCONTRO

© Project Blue 2023

The steel industry accounts for about 7% of total carbon emissions globally and 15% in China, levels which must be cut to meet the targets set by various regulatory authorities.

The **BF (blast furnace)** route accounts for about 70% of the world steel production with wide differences between countries.

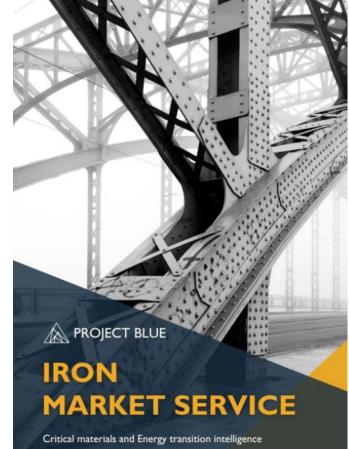
When it comes to emissions, an average BF generates about 2 t of  $CO_2$  per tonne of steel compared with 0.5 t for an only-scrap EAF (Electric Arc Furnace).





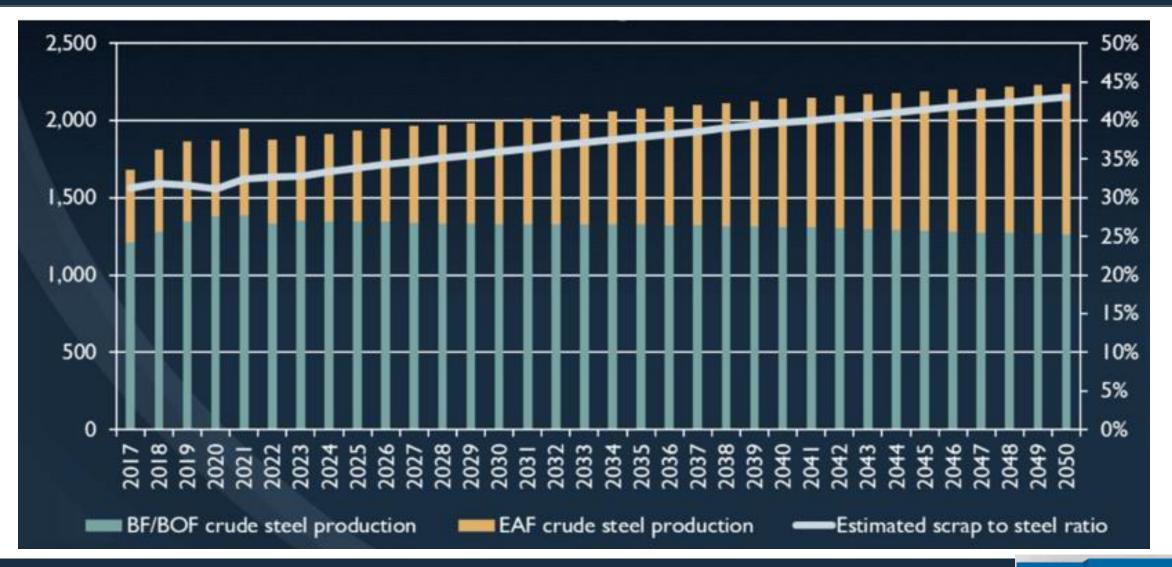
# Why not replace BFs with EAFs?

- **I. Economics –** BFs already in operation, and with long remaining lifetime EAFs need to be installed
- 2. Size matters downsizing of industries
- **3. Steel quality –** not removable impurities from scrap feed scrap-only EAF does not allow it to produce the steel quality required for certain products such as automotive sheets
- **4. Scrap availability -** Developed economies can generate large quantities of scrap metal, but this is not the case for countries such as China.
- 5. DRI (Direct Reduced Iron) availability A full decarbonisation would imply using 'green' hydrogen as a reducing agent, e.g., produced through a renewable source of energy





### Crude steel production (Mt) and estimated scrap to steel ratio



VIII ENCONTRO DE EXECUTIVOS DO

SETOR MINERAL





We serve governments (US, Canada, Europe, Australia, etc.), exploration and mining companies, financials, traders and infrastructure companies

Subscriptions

Consulting

**Events** 



Márcio Goto - Cel e Whats: +11 99 726 4466 <u>marcio.goto@projectblue.com</u> <u>www.projectblue.com</u>

Receba nossa Newsletter semanal, grátis: https://projectblue.com/sign-up







## Market Services

Our deep-dive subscription services on specific supply chains provide unrivalled analysis and forecasts on the markets underpinning energy transition.

#### Designed to:

- Help you understand market dynamics, risks & opportunities
- Provide unbiased outlooks and scenarios to help you make better decisions
- Enable the benchmarking of companies and assets using interactive tools

### Our market service offering:

- Antimony
- Chromium
- Critical Materials Monthly
- Cobalt
- Fluorine
- Gallium
- Graphite
- Iron
- Lithium
- Lithium industry cost service
- Magnesium
- Manganese

- Molybdenum
- Nickel

٠

- Niobium
- Rare Earths
- Salt
- Scandium
- Silicon
- Tantalum
- Tin
- Titanium
- Tungsten
- Vanadium



# Market Services



**Market overview** 

Background (yearly): a "101" document covering supply chain structure, geology, processing, product forms, and first use applications.

Analysis (yearly): covering historical market developments including production, trade, consumption, costs, and price trends.

ESG: (yearly) containing analysis of the most important environmental, social and governance issues facing the supply chain.



Market analysis tools

Proxima profiles (online): explore and understand all key assets, companies, and countries engaged in the supply chain.

Interactive data: (quarterly) all the key underlying data required to embed into your workflows.



#### Market outlook

Short-term outlook: (monthly) key developments over the previous month and our three-month outlook for trends and prices.

Medium-term outlook (quarterly): current market trends and our ten-year forecasts for supply, demand, and prices with scenarios.

Long-term outlook (quarterly): outlining our view of the market over the energy transition horizon to 2050 with scenarios.



#### **Market Support**

Access (continuous): our expert team will be available to discuss key market trends and forecasts.

Notifications (online): of key market events will be sent via our online portal.



# Proxima (included in Market Services)

Project Blue's supply chain analytics platform, designed to help you understand raw material flows and benchmark key assets, companies and countries across the market.

Our customers use Proxima to access the latest data and insight on assets, countries, companies, supply chain linkages, and trade flows.

Proxima is used for:

Supply chain analysis

- Project and company evaluation
- Due diligence
- Risk analysis
- Business Development

#### ✓ Filter

Profiles by country, company, status, stage, type, product and more.

 $\checkmark$  Find

New prospects, suppliers, and partners.

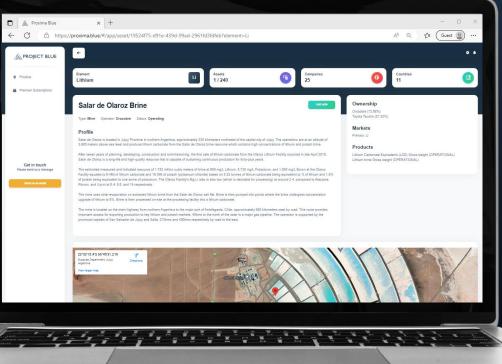
**Benchmark** Competing assets and opportunities.

🗸 Map

Supply chain linkages, deals and flows.

### ✓ Notifications

Receive alerts when there is market activity.





Bespoke research for clients across the value chain



Miners and refiners



OEMs



**Financial services** 

Our consulting team provides tailored solutions for our customers and their stakeholders. Our global network and deep knowledge of critical materials and energy transition enables our expert team to help clients gain competitive advantage, make the best decisions, and mitigate risks.





#### Critical Materials Forum CAPE TOWN 2023 Investec, Foreshore Tuesday 7 February 13:30 - 17:00 Lin association with Investec

#### Global 2023 networking events:













EV & Li-ion battery research suite

Full coverage of all lithium-ion battery raw materials + REEs as well as midstream coverage of the anode, cathode, precursor and cell landscape and detailed downstream models for portables, power & motive, ESS and automotive. Market services:

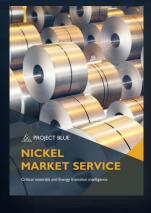
- Cobalt
- Graphite
- Lithium
- Nickel
- Manganese
- Rare Earths

Six market service subscriptions covering the whole supply chain









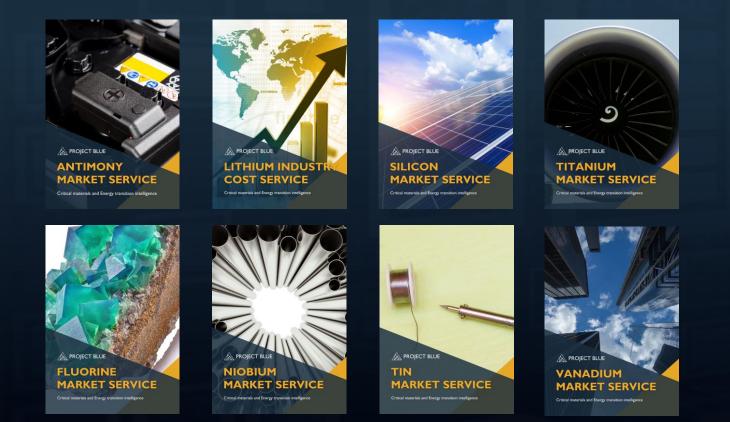






## Additional battery material coverage

Aside from the key lithium-ion raw materials, an increasing number of metals play a critical role in the battery story. Project Blue has unrivalled coverage across these supply chains.



### Other key battery market services:

- Antimony
- Fluorine
- Lithium industry cost service
- Niobium
- Silicon
- Tin
- Titanium
- Vanadium





Our EV and battery research leadership



David Merriman, Li, REEs



Dr Nils Backeberg, Mn



Dr Jack Bedder, Co,V



Jack Anderson, Ni



Alison Saxby, Graphite



Steven Seget, Li-ion



Leslie Liang, China, REEs



Dominic Wells, Costs & ESG



- Unrivalled breadth of coverage in critical materials we track 30 critical materials supply chains and, therefore, understand all the key raw material inputs underpinning the global energy transition.
- Complete analysis of the markets we cover we analyse the whole supply chain, from mine to market, enabling a comprehensive understanding of rapidly evolving industries.
- Analysis you can use all outputs are fully downloadable via our portal, and our customers benefit from global licenses to our research.
- Dedicated client support from our senior leadership our research is led by experts in their fields with extensive experience of the markets we cover. Our customers enjoy direct access to our team.
- Keep track of fast-moving supply chains via our Portal and Proxima stay on top of developments via forecasts delivered monthly/quarterly and regular updates to asset, company and country profiles.



Primary research by our

global experts

Centralised supply side coverage (asset, country, company, and trade data) in our Proxima tool

Secondary research from a broad range of sources

O

2

5 В Supply side models built bottom-up, asset by asset 6 IO/ Independent forecasts to 2050

In-house demand-side analysis across **Energy Transition** 

### VIII ENCONTRO DE EXECUTIVOS DO SETOR MINERAL

Márcio Goto - Cel e Whats: +11 99 726 4466 <u>marcio.goto@projectblue.com</u> www.projectblue.com

