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Challenges and propositions for research in quality management

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ABSTRACT

From its inception, the field of quality management (QM) has been characterised by practice-driven development. Although QM has reached maturity as a field of research based on empirical enquiry, its practitioners still struggle to adapt QM implementations to reap their benefits. This study aims to identify their challenges to better understand how contemporary QM research addresses them. We propose approaches to bridge the potential relevance gaps between research and practice. A Delphi study of QM practitioners in Swedish private and public organisations, several of which operate globally, generated 49 challenges. An exploratory factor analysis was performed to cluster these challenges into themes, and the literature was reviewed to investigate how each theme has been addressed in QM research. The empirical investigation identified three themes related to future QM challenges—organisations' adaptability to rapid changes in the business environment, quality as a strategic concern for business owners, and managerial ownership of quality. By analysing these challenges, six propositions for future research were proposed to reduce potential relevance gaps. Future research should focus on how to make QM a strategic concern for owners, and explore how it can contribute to organisational ambidexterity and adaptability. Research should also determine how context influences the way QM is applied, and investigate how it can improve organisational learning and innovation. Finally, research should indicate how top managers can adopt the responsibilities of quality managers, and explore the ways the principal values of QM can be better integrated into organisations.

1. Introduction

With its emphasis on the practical application of statistical tools, quality management (QM) has long been a key issue in both the private and the public sectors (see Michaels, 1964; Morrison, 1957; Shewhart, 1931, 1939; Taguchi and Wu, 1979). QM is applied in an array of service settings (Nilsson-Witell and Fundin, 2005), including healthcare (Talib et al., 2011), digitally connected services (Chen, 2008), and schooling (Fernández Cruz et al., 2016). In addition to the industry domains where it has an impact, many academic fields have produced research on QM; these include operations management (Zeng et al., 2017; Sousa and Voss, 2002), applied statistics (Hoerl and Snee, 2010), and management science (Douglas, 2001). Recent research on QM in the *International Journal of Production Economics* has been connected to many other domains, such as impact on innovation (Zeng et al., 2015, 2017), company performance (O'Neill et al., 2016; Phan et al., 2011; Wu and Zhang, 2013), and corporate social responsibility (Parast and Adams, 2012). Other fields include environmental management (Jackson et al., 2016;

Wiengarten and Pagell, 2012), supply chain management (El Ouardighi, 2014), and implementation approaches (McAdam et al., 2016; Haffar et al., 2016).

QM shows a spectrum of perspectives regarding its impact on efficiency, stability, and standardisation to its impact on effectiveness, development, and innovation (Backström et al., 2017). The ability to combine the two ends of this spectrum seems, however, difficult to implement in practice. This is, perhaps, surprising, given that quality improvement for practitioners' customers was the original purpose of QM (Fundin et al., 2017). While ISO 9001 has been widely implemented globally (Guler et al., 2002), practitioners often stress that standardisation impedes innovation (Eriksson et al., 2016).

The challenge of combining quality and innovation is not new. Fundin et al. (2017) suggested that such a challenge can be called the *quality dilemma*, similar to the *productivity dilemma* proposed by Abernathy (1978). Benner and Tushman (2003, 2015), along with the productivity dilemma, also addressed the challenge of how to combine exploration and exploitation. QM research in small- and medium-sized enterprises

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shows, however, that it is easier to find collaborative ways of combining standardisation and innovation in cultures nurtured organically, rather than mechanistically (Harris et al., 2013; McAdam et al., 2014). McAdam et al. (2014) found that leadership, culture, product lifecycles, and propensity to innovate interact with knowledge acquisition and assimilation, total quality management (TQM), and external knowledge sharing to foster innovation capabilities. Pinho (2008) also showed that consumer orientation affects innovation. However, no statistical evidence confirms the impact of TQM on innovation.

Despite its popularity as an area of research, many have criticised QM scholars for lacking empirical rigour (Sousa and Voss, 2002). For example, Klefsjö et al. (2008) indicated that different researchers have used several definitions of QM, making it difficult to conclusively evaluate the concept and the results of related studies, while Giroux (2006) suggested that the ambiguity associated with QM is intentional, adding to its usefulness as a concept. Indeed, throughout QM research approaches based on grounded theory (Glaser and Strauss, 1967), theory and practice have long developed inductively. This line of thought contends that the ambiguity intrinsic to past research on QM can help develop the concept with positive connotations. Despite this potential benefit, such conceptual ambiguity also allows managers to retain plausible deniability if the expected business-related outcomes are not realised.

ISO-series standards are the most widely used QM-related systems, with more than 1.3 million adopters of ISO 9001 and 14001 (Heras-Saizarbitoria and Boiral, 2013). The ISO 9001 system is considered useful because of its capacity to stabilise organisations. That said, mass production is different from service production, and QM approaches useful for the former may be unsuitable for the latter, indicating a need for contingency studies in the QM domain (Dean and Bowen, 1994; Sitkin et al., 1994; Sousa and Voss, 2002).

Several researchers have discussed the relevance gap in management research related to practical needs and challenges (e.g. Carter, 2008; De-Margerie and Jiang, 2011; Hodgkinson and Rousseau, 2009; Huff, 2000a, 2000b; Starkey and Madan, 2001; Walsh et al., 2007); there is an urgent need to explore relevance gaps to guide academics in the development of QM. However, bridging relevance gaps once identified can be challenging. Kieser and Leiner (2009) argued that traditional methods for overcoming relevance gaps (e.g. action research) are insufficient and that 'researchers and practitioners cannot collaboratively produce research, they can only irritate each other' (p. 516). Hodgkinson and Rousseau (2009) disagreed, claiming that collaborative research approaches have proven not only empirically rigorous but useful as well.

In a study of 225 Hong Kong-based electronics companies, Yeung et al. (2004) showed how QM practices align to operational goals. Despite this positive finding, however, the authors also found significant misalignment between QM theory and practice, mainly owing to the dynamic, fast-changing operational environment. Given that the Yeung et al. (2004) study was (a) conducted more than a decade ago and (b) based on a single industry in a single geographic area, it would be valuable to revisit the question of whether QM research and practice are misaligned. As such, this study aims to identify the challenges experienced by QM practitioners to better understand how contemporary QM research addresses them. Further, we suggest approaches to bridge the potential relevance gaps between research and practice. Four research questions guide the research to achieve these interrelated goals:

- What challenges related to QM do practitioners experience (or anticipate)?
- Can these challenges be organised into overarching themes?
- How does QM research address the themes of the challenges?
- What type of QM research can respond to the identified challenges?

To answer these questions, we organise the remainder of the paper into a series of interrelated sections. Next, we discuss our methods, and review the literature on the Delphi technique. In section 3, we analyse the results of the Delphi study to identify the themes of the QM challenges, and present studies that have explored these challenges. We then offer some propositions for future QM research in section 4. We conclude the study in section 5.

2. Methodology

We conduct our investigation through a Delphi study (inductively) and subsequent literature review (deductively). Fig. 1 provides a visual representation of our study.

2.1. Delphi study

Our use of the Delphi study method is inspired by similar work by the American Society for Quality (ASQ, 2013). The Delphi method is an interactive approach that seeks to produce consensus among a group of experts (Rescher, 1998). Since we approached experts through e-mail and online web surveys, this study could be said to use an e-Delphi method (Keeney, 2010).

2.1.1. Generation of the initial challenges

To initiate the study, we asked 12 colleagues (Swedish-based researchers with extensive experience active in the QM field) to participate in a workshop to generate a list of significant future QM challenges using affinity techniques. Each researcher described challenges on different Post-it® notes. Subsequently, the group clustered the notes according to affinity. The Post-it® notes were then reviewed and reformulated into standardised language and scope to avoid challenges with similar content. This stage produced 65 challenges.

2.1.2. Pilot Delphi study

We next performed a pilot Delphi study to test and improve the methodology, and develop the list of challenges. In this stage, 17 QM researchers participated in a pilot e-Delphi study, which involved three rounds. The researchers could rank the 10 most significant challenges, motivate the reasons for their choice, and provide new challenges for each round. In this way, we could add new challenges and withdraw challenges not believed to be important after each round. The researchers also provided feedback to clarify the methodology. At the end of the pilot study, 38 challenges remained after a final review that removed those with similar content.

2.1.3. Delphi study

An essential step in a Delphi study is the selection of experts. We identified 357 individuals on our and the QM researchers' networks. The individuals were selected based on their comprehensive experience of QM and ability to provide an overview of their business branches. Respondents had different positions, including quality managers, development managers, general managers, CEOs, product development managers, unit managers, consultants, IT specialists, and researchers. To maximise engagement, we sent the questionnaire to all 357 respondents in all rounds. This approach provided a more nuanced and comprehensive collection of challenges instead of excluding respondents and challenges. Respondents were asked: 'Based on your collective experience with organisations in Sweden, select 10 challenges from the list you think will be most important over a 10-year period and justify your selection'. A total of 188 respondents, from both the private sector (n = 111) and the public sector (n = 77), participated. Of the 111 respondents from the private sector, 53 worked in companies that manufactured goods and 58 worked for companies that provided services. Altogether, 59 respondents worked for companies with domestic operations and 52 worked for companies with international operations.

In the first (n = 142) and second steps (n = 122) of the Delphi process, respondents could suggest additional challenges to be added to the initial list. The suggested challenges (173 challenges were proposed after the
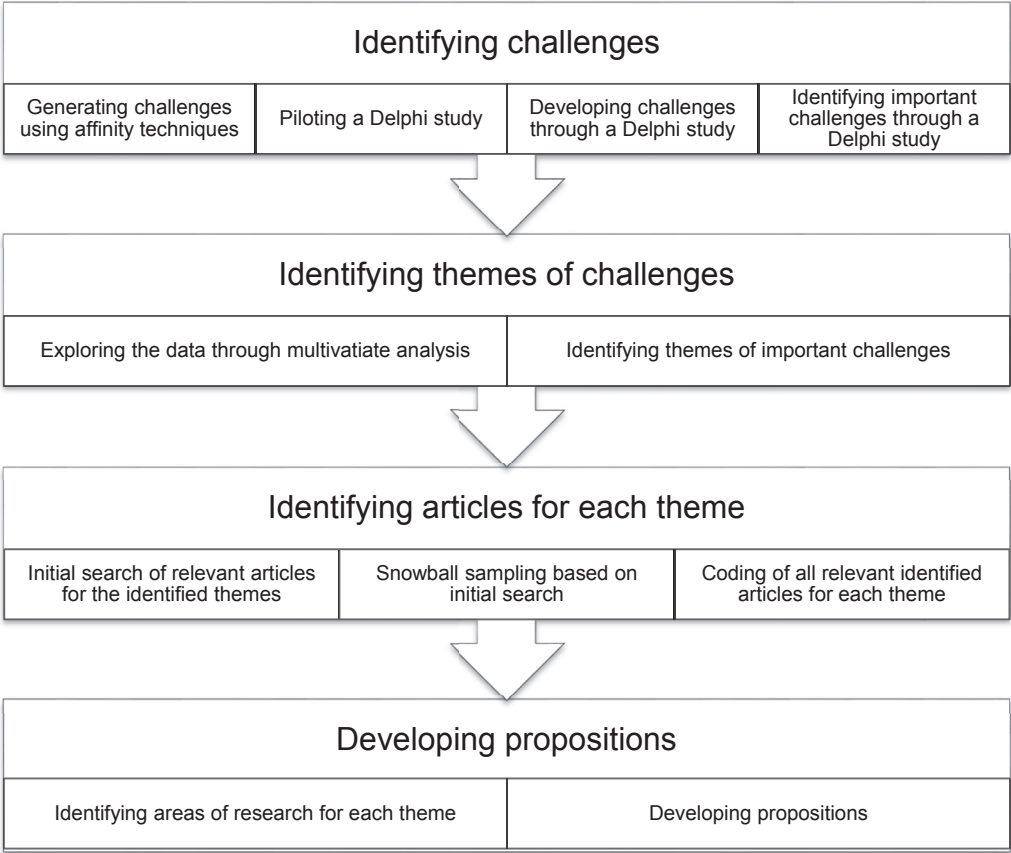
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┌──────────────────────────────────────────────────────────────────────┐
│                      Identifying challenges                            │
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│ Generating       │                │ Developing       │ Identifying    │
│ challenges       │ Piloting a     │ challenges       │ important      │
│ using affinity   │ Delphi study   │ through a        │ challenges     │
│ techniques       │                │ Delphi study     │ through a      │
│                  │                │                  │ Delphi study   │
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│                  Identifying themes of challenges                      │
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│ Exploring the data through          │ Identifying themes of important  │
│ multivatiate analysis               │ challenges                       │
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┌──────────────────────────────────────────────────────────────────────┐
│                  Identifying articles for each theme                   │
├──────────────────────┬──────────────────────┬──────────────────────────┤
│ Initial search of    │ Snowball sampling    │ Coding of all relevant   │
│ relevant articles    │ based on initial     │ identified articles for  │
│ for the identified   │ search               │ each theme               │
│ themes               │                      │                          │
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│                      Developing propositions                           │
├─────────────────────────────────────┬──────────────────────────────────┤
│ Identifying areas of research for   │ Developing propositions          │
│ each theme                          │                                  │
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first step and 140 after the second step) were analysed, grouped, reformulated, and added to the next step if three, or more respondents provided similar content and existing challenges did not cover the content. Nine challenges were added to the second step and two to the third. Challenges not identified as being among the 10 most important were removed. In the third step, respondents were also asked to rank the 10 most important challenges for the next 10 years based on the list and motives. In this last stage (n = 126), 49 challenges were ranked by at least one of the respondents.

2.2. Statistical analysis

Although the Delphi study revealed several interesting challenges as perceived by respondents, underlying similarities among participants' perceptions remained. Given this, we considered exploratory factor analysis (EFA) to be an appropriate first step in the analysis, as an EFA could address the research question related to the themes of the challenges. Given that participants may have (a) had problems interpreting some of the presented challenges or (b) considered some of the presented challenges to be similar, the data were suitable for a reduction of dimensionality through the extraction of underlying factors. As such, we used SPSS (v. 24) to perform the EFA with principal component extraction and Varimax rotation (Institute for Digital Research and Education, 2016). This method maintained the orthogonality of the rotated components (Johnson and Wichern, 1992). The EFA was based on the unscaled covariance matrix, rather than the correlation matrix, since we wanted to let challenges ranked as important by respondents influence the model more than those ranked as less important.

However, social sciences data are often non-normal, and violations of the normality assumption can affect how a factor analysis is performed

and interpreted (e.g. determining how many factors to retain). Decisions about when it is best to reduce data further (i.e. after extraction or rotation) can also affect the results of an EFA (Comrey, 1978). One common method is retaining those extracted principal components with eigenvalues greater than 1, which contain more information than a single variable (Guttman, 1954). Mote (1970) demonstrated that retaining a large number of components before rotation can generate a more meaningful interpretation of the rotated solution, implying that the 'eigenvalue > 1 rule' produces too few components. Others have found this rule to overestimate the number of components to be retained (e.g. Browne, 1968).

Another method of selecting the number of components to retain is Cattell's (1966) Scree method. The Scree method involves plotting components' eigenvalues and identifying those components that deviate from the smallest ones (as identified by a visual determination). Moreover, the analysis of a Scree plot involves identifying a visible 'knee', whereby eigenvalues that form a straight line drawn through the smaller eigenvalues are retained. If the observations are normally distributed, the eigenvalues produced from the covariance matrix tend to follow a Wishart distribution (Wachter, 1976). We adapted the Scree plot to acknowledge this by using Wachter's modification (Wachter, 1976), which accounts for errors due to non-normally distributed observations. With or without the Wachter modification, the Scree plot becomes troublesome if it does not provide a clear indication of how many factors to retain, as evidenced by the aforementioned 'knee' that distinguishes eigenvalues likely to contain noise. Concerning sample size, some researchers have argued that a factor analysis should be performed with a sample of no less than 200 and that a sample size of 100 is too low. At the least, the sample should be sufficient to produce 10 observations per variable (Comrey and Lee, 1992). Using Comrey and Lee's (1992) guideline, our sample of 188

Table 1
Literature search strategies.

Theme	Keywords and truncations	WoS refinement by research field	Journals with 2+ articles
Making an organisation agile and adaptable to rapid changes in the business environment	'quality management' AND adapt* AND organisation*	Management, Business, Operations research management science, Psychology applied, Engineering industrial, Healthcare sciences services, Health policy services, Social sciences interdisciplinary, Engineering manufacturing, Planning development, Economics, Engineering multidisciplinary or Engineering mechanical	*Total Quality Management & Business Excellence, Organization Studies, Journal of Operations Management, International Journal of Production Economics, International Journal for Quality in Health Care, Journal of Health Organisation and Management*
Making quality a strategic concern for owners	'quality management' AND owners*	Management, Healthcare sciences services, Engineering civil, Engineering manufacturing, Operations research management science, Planning development, Engineering mechanical, Construction building technology, Multidisciplinary sciences, Business or Health policy services	*Total Quality Management & Business Excellence*
Transferring the ownership of quality from quality professionals to management	'quality management' AND profession*	Sociology, Management, Engineering industrial, Engineering civil, Engineering multidisciplinary, Operations research management science, Engineering manufacturing, Business, Behavioural sciences, Business economics, Engineering, and Psychology	*Total Quality Management and Business Excellence, International Journal of Operations and Production Management, Quality Engineering, Journal of Professional Issues in Engineering Education and Practice, Journal of Construction Engineering and Management*

respondents is sufficient to perform a factor analysis that includes 10 variables.

After extracting the components, Bartlett's test of sphericity and the Kaiser–Meyer-Olkin measure of sampling adequacy (KMO) were used to evaluate if the models are useful (see Table A1). As general rules, useful models have significant Bartlett's tests and KMO statistics greater than 0.6 (although values greater than 0.8 are considered to be good, see Kaiser, 1974). Bartlett's test has been shown to successfully identify even small differences between eigenvalues when sample are large (Gorsuch, 1973, 1974).

2.3. Literature review

To perform the literature review, we used the Web of Science (WoS) database because of its extensive collection spanning disciplines including QM. WoS contains articles from about 12,700 international and regional journals from the Science Citation Index Expanded index, Social Sciences Citation Index, and Arts & Humanities Citation Index. Our sample consists of articles published between 2006 and 2017, and is limited to journal articles in English. We conducted our search based on the three most important themes that resulted from our analysis of the Delphi study. Table 1 summarises the search strategies for each article.

Literature reviews are often categorised as narrative reviews, systematic reviews, and meta-analyses (Rhoades, 2011). The first type focusses on summarising the literature on a certain topic without systematic selection, coding, or criteria (Rhoades, 2011; Grosse et al., 2015). The second type is based on the systematic application of rigorous criteria for selection and analysis, and the third type focusses on an aggregate review of the results of studies of a certain topic (Rhoades, 2011; Grosse et al., 2015).

This study employs a three-step systematic review method: review abstracts, full paper review, and coding. Systematic reviews are suitable as they increase methodological rigour for academics, while helping practitioners' base knowledge on the accumulated findings from many studies (Tranfield et al., 2003). Hence, a systematic review can be argued to be 'at the heart of a "pragmatic" management research, which aims to serve both academic and practitioner communities' (Tranfield et al., 2003, p. 220).

However, before performing the review based on the search string, we chose to limit the searched journals to those we felt contributed to the QM discourse. This selection has some traits of a narrative review, as these 'draw together major arguments in a field of discourse' (Rhoades, 2011, p. 62). To guarantee that the particular challenge was addressed from a QM perspective, articles selected had to be published in a journal judged to be a part of the QM discourse. In practice, this meant that we retained articles from journals in which we found at least two articles related to one of the identified challenges. Hence, the review can be classified as having a coverage that aimed to be exhaustive with a selective citation and subsequently based on an analysis of a selected sample of works (Hochrein and Glock, 2012; Hochrein et al., 2015), as shown in Table 2.

The process by which articles were identified and evaluated comprised three main steps. First, we reviewed articles based on their associated abstracts. Second, if an article's abstract appeared to be relevant, we reviewed the full article. Third, the full article was coded into one of three categories, and its purpose, method, contributions, and suggested future research directions were summarised. We also used a snowball sampling method to find other relevant articles through the references of the coded articles. In total, 44 articles were found based on their abstracts, of which only 12 were coded as relevant to the challenges derived from the Delphi study. The snowball sampling method thus produced an additional 59 references, 26 of which were relevant. The final sample thus consisted of 38 articles.

All the authors read and coded the articles in up to three rounds to ensure their relevance and obtain a second and third opinion on them if necessary. The first round included all 38 articles that were randomly distributed among those that had not made the original review and classification. Articles could be coded as (1) not relevant, (2) relevant to the identified challenges, or (3) relevance needs to be discussed. In the second round, 16 of the 38 articles were not coded consistently across the two coders. When coders disagreed on an article's classification, a third reader coded the article to break the tie. This method produced a final list of 29 relevant articles.

Table 2
Overview of the literature review: Classification criteria proposed by Hochrein and Glock (2012) and Hochrein et al. (2015).

Criteria	Description
Focus	The focus of the review is on the *research findings*.
Goal	The goal of the literature review is to analyse how QM research addresses the challenges related to QM that practitioners reported on in the Delphi study; in other words, the goal was *identifying* central themes in the research on each challenge.
Coverage	*Exhaustive with selective citations* targeting journals with an ongoing QM discourse.
Organisation	*Conceptual organisation* of the review based on the challenges identified by the Delphi study.
Audience	*Scholars* and *practitioners* with an interest in QM.

3. Results

3.1. Development of the main themes of the challenges

The Delphi study identified 49 challenges, which the EFA reduced to three main themes. When all 49 challenges are included in the model, Bartlett's test is significant, but the KMO test produced a measure well below the accepted standard (KMO = 0.164). This low KMO value indicates that a factor analysis would not sufficiently describe the variation in the data. This may be the result of the sampling method, whereby respondents were only permitted to rate 10 of the 49 challenges as important. Due to this restriction, the observation matrix contains a substantial number of zero entries. Hence, the ranking system may have caused the data to be skewed. We weighted participants' rankings such that their highest-ranked challenge received a score of 1, their second-highest ranking received a score of ½, and their third-highest ranking received a score of $^1/_3$, and so on. By using this approach, we weighted the rankings such that the highest-ranked challenge would stand out, and the 9th challenge would not be perceived as twice as important as the 10th. The resulting data are not normally distributed because of our approach.

Extracting components from data for which most matrix elements are zero generates poor-fitting models. If, however, only the 10 highest-ranked challenges are selected as a subsample, the matrix will contain larger proportions of rated to unrated challenges for each respondent. Therefore, the component extraction is less encumbered by the zeroes filling the matrix. Indeed, this approach increased the KMO statistic to 0.486. Although this is still quite low, it is a marked increase from the KMO statistic resulting from the model that included all 49 challenges. However, using only the top 10-ranked variables rendered Bartlett's test non-significant, suggesting that these are only weakly correlated.

By iteratively removing non-significant variables, the KMO improved to 0.52 and Bartlett's test became significant. Based on the Scree plot (see Fig. A1), we selected three components that collectively explained 75% of the remaining variation (see Table A2). Table 3 shows the results of the Varimax-rotated components (see also Tables A2–A4). Rescaled factor component loadings less than 0.1 have been suppressed.

Looking at the extracted components, the first rotated factor relates to the exploratory measurement of innovation (although still with an internal process perspective). The dominant theme of the first factor is *making an organisation agile and adaptable to rapid changes in the business environment.* The factor also contains items related to the urge to create flexible processes and the combination of needs for standardisation and innovation (although these loadings are relatively weak). One

challenge—the need to develop new forms of operations to address customer needs—loaded negatively onto this first factor.

The second factor relates closely to board outreach, and addresses a fundamental question: how do we involve owners in processes related to quality? For this second factor, the dominant theme relates to *making quality a strategic concern for owners.* Respondents that seek the involvement of owners tend to ask for more involvement from top managers as well. Some challenges loaded negatively onto the factor, including the internal focus of adaptability and use of IT and diversity of the workforce. These issues are often prioritised by those that seek greater support from owners on efforts related to QM.

The third component measures the difficulty some respondents perceive in getting managers to adopt responsibility for quality. The main theme of the challenges that comprise this factor is *transferring the ownership of quality from quality professionals to management.* By using these three themes as a guide, we conducted a literature review to determine the degree to which the literature addresses them.

3.2. Literature review results

The literature review resulted in 29 WoS-indexed articles clustered into five research areas. Nineteen articles clustered into the organisational agility and adaptability factor (Factor 1), and were further classified into three subcategories: Ambidexterity, Contextualisation, and Learning and Innovation. Ten articles clustered into the factor concerning transferring quality ownership to managers (Factor 2), and were further classified into two subcategories: Responsibility and Drivers. We did not identify any articles concerning the factor related to making quality a strategic concern for owners (Factor 3).

3.2.1. Making organisations agile and adaptable to rapid environmental changes

Extant research related to Factor 1 has been performed in the fields of organisation theory, innovation management, and operations management. Table 4 summarises this research.

First, the work by Levinthal and March (1993) on organisational ambidexterity has strongly influenced discussions on QM, particularly concerning the exploration/exploitation dilemma (Benner and Tushman, 2003, 2015). Hsu et al. (2007) stressed the importance of explaining the differences between exploration and exploitation in QM practices. Specifically, exploration is associated with weak-tie partners and autonomy, whereas exploitation is associated with tightly controlled systems and stable markets. Although firms tend to focus more heavily on exploitation as a means to reduce risk and variation in operational processes, QM practices include elements of both exploitation *and* exploration (Asif and

Table 3
Rotated Component Matrix.[a]

	Raw			Rescaled		
	Component			Component		
	1	2	3	1	2	3
Make the organisation agile and adaptable to rapid changes in the business environment	.303	-.040		.989	-.131	
Create flexible processes that support innovation	.016			.169		
Combine the need for standardisation with the need for innovation	.016			.153		
Develop new forms of operations to comply with customers' needs	-.018	-.017		-.114	-.109	
Make quality a strategic concern for owners		.319			.992	
Use IT to improve the business		-.037	-.026		-.227	-.158
Make use of the ethnical and cultural diversity of staff members		-.005			-.114	
Develop an organisational innovation ability						
Transfer the ownership of quality from quality professionals to management	-.082	.041	.307	-.257	.129	.957

Extraction Method: Principal Component Analysis.
Rotation Method: Varimax with Kaiser Normalization.
[a] Rotation converged in six iterations.

Table 4
Literature addressing organisational agility and adaptability to rapid environmental changes.

Research area	Study	Journal	Purpose	Method	Contributions and implications		Future research
					Theoretical	Managerial	
Ambidexterity	Asif and de Vries (2015)	*Total Quality Management & Business Excellence*	Exemplify ambidextrous QM	Literature review	Exploration of perspectives on QM practices	Ambidextrous QM can be managed strategically	Critical processes to achieve ambidextrous QM
Ambidexterity	Asif et al. (2013)	*Total Quality Management & Business Excellence*	Investigate how QM correlates with knowledge creation and innovation	Literature review	Identification of six QM practices that contribute to innovation	QM has elements of innovation from a knowledge perspective	Validate results with case studies
Ambidexterity	Behmer et al. (2016)	*Total Quality Management & Business Excellence*	Present challenges, motives, and success factors of planning and reorganising QM organisations	Survey	Outdated QM organisations are unable to adapt to a dynamic environment	Ideas for new proactive, comprehensive, and long-term-oriented concepts to improve the flexibility and effectiveness of QM in manufacturing	The role of QM for entrepreneurial success in reorganisations based on digitalisation in manufacturing
Ambidexterity	Benner and Tushman (2003)	*Academy of Management Review*	Review the productivity dilemma of exploitation and exploration in process management	Literature review	Exploratory activities must strengthen process management; ambidextrous organisations provide the complex contexts needed for the coexistence of these	Process management is beneficial for organisations in stable contexts. Dynamic capabilities are rooted in both exploitative and exploratory activities.	Empirical tests of the propositions
Ambidexterity	Gupta et al. (2006)	*Academy of Management Journal*	Highlight the interplay between exploration and exploitation	Literature review	Both exploration and exploitation involve different degrees of learning. Exploration and exploitation can be treated as two ends of a continuum or orthogonal depending on single or multiple domains	Depending on the context, either ambidexterity or punctuated equilibrium may serve as a more appropriate balancing mechanism between exploration and exploitation. Balancing exploration and exploitation can be delegated to higher-level systems, and each subsystem can focus on just exploration or just exploitation without any major threats to long-run performance	Studies that examine exploration and exploitation at a micro level, studies spanning multiple levels of analysis, and studies that examine the challenges associated with achieving a balance between exploration and exploitation
Ambidexterity	Hsu et al. (2007)	*Total Quality Management & Business Excellence*	Show the difference between exploitation and exploration in the practice of TQM	Literature review	N/A	Exploration is associated with weak-tie partners, organic structures, chaotic culture, and autonomy. Exploitation is associated with mechanistic structures, tightly controlled systems, organisational memory, bureaucracy, and stable markets	N/A
Ambidexterity	Moreno-Luzon et al. (2014)	*Total Quality Management & Business Excellence*	Explain how cultural divergence driven by process management can affect organisational ambidexterity	Survey	Defined relationships between values used to constitute exploitation and exploration constructs	Process management may be what helps lead TQM to exploration, but process management still leads more to exploitation. This implies that there is an imbalance towards exploitation within TQM	Case studies for better understanding cultural change during the first stages of the introduction of process management, as well as during the consolidation stage, and full maturity
Ambidexterity	Moreno-Luzon and Valls Pasola (2011)	*Management Decision*	Explore how QM could contribute to ambidexterity	Literature review	QM has elements of innovation and abilities for change based on QM principles and practices	QM practitioners have different focusses: either exploration through innovation and high speed of change based on customer needs or exploitation only	Eleven propositions for QM and ambidexterity
Ambidexterity	Tushman and O'Reilly (1996)	*California Management Review*	Discuss and problematise how organisations can simultaneously evaluate several products to respond to customer needs	Literature review	Framework for organisational ambidexterity to facilitate the management of changing customer needs	Strategies for managing ambidextrous organisations	N/A
Contextualisation	Sheremata (2000)	*Academy of Management Review*	Propose centrifugal and centripetal forces as metaphors to successfully manage radical, innovative product development projects	Literature review	Problematising difficulties associated with balancing centrifugal and centripetal forces and how it affects product quality	A model that guides how efficiency and effectiveness could be balanced based on product quality and quality in decisions	Propositions on how centrifugal and centripetal forces affect radical new product development
Contextualisation	Temponi (2006)	*International Journal of*	Describe the Scalable Enterprise System (SES) to	Literature review	The SES may be useful for simultaneously managing exploration and exploitation	Combining QM and business process reengineering (BPR) is profitable	Many different SESs to be defined depending on the business

(continued on next page)

Table 4 (*continued*)

Research area	Study	Journal	Purpose	Method	Contributions and implications		Future research
					Theoretical	Managerial	
Contextualisation	Zhang et al. (2012)	*Production Economics Journal of Operations Management*	facilitate flexibility and adaptability Investigate how contextual factors influence the relationship between QM practices and manufacturing performance	Survey	Contributes to the discussion on the universal versus context-dependent approach to QM	Depending on environmental uncertainty, there are variable effects of quality exploitation and quality exploration on manufacturing performance	Identifying more key contingency variables in the operations management discipline
Learning and innovation	Adler (1999)	*Academy of Management Executive*	Provide theoretical and practical guidelines to support performance and employee involvement	Literature review	Culture-building through autocratic, organic, enabling bureaucracy or coercive bureaucracy gives different prerequisites on organisational readiness for change	Strategies for organisational designs to enable employee involvement	N/A
Learning and innovation	Choo et al. (2007)	*Management Science*	Investigate method-driven and psychology-driven mechanisms of knowledge creation	Questionnaire	Learning behaviours affect performance directly and indirectly through knowledge created	Relative importance of method and psychological mechanisms on learning behaviours and knowledge creation in quality projects	More studies of potential causal relationships
Learning and innovation	Dervitsiotis (1998)	*Total Quality Management*	Explore the relationship between BPR, TQM, and organisational learning	Literature review	Analysis of the correlation between TQM and organisational learning based on system archetypes	BPR, TQM, and organisational learning have similar targets and common visions, but from a sustainability perspective, TQM is a profitable long-term alternative because of the system approach	N/A
Learning and innovation	Kaynak (2003)	*Journal of Operations Management*	Propose a structural equation model that shows the correlations between TQM and profitability	Literature review and survey	Structural equation model shows important relationships between TQM principles and firm performance	Use of TQM principles has direct or indirect connections with profitability	Assessment of organisational effectiveness implementing TQM, using criteria such as organisational learning, employee satisfaction, decentralised structure, and resource acquisition, and degree of integration with supplier bases
Learning and innovation	Kim et al. (2012)	*Journal of Operations Management*	Explore the relationships among QM practices and identify which QM practices are directly or indirectly related to innovation	Survey	QM practices are directly and indirectly associated, and the importance of individual QM practices is tied to other practices	Model of total and indirect effects of QM practices on innovations of various kinds. Process management directly and positively relates to all types of innovation	Further investigation of firms with less-developed quality programmes, as well as those not certified. Investigations of how and why QM practices lead to innovation
Learning and innovation	Steiber and Alänge (2013)	*Total Quality Management & Business Excellence*	Compare organisational characteristics for continuous innovation in rapidly changing industries with key TQM principles	Interviews	Control and chaos should be balanced in a partly self-organised and semi-structured organisation in which only a few processes are formalised, but heuristic rules and probe-and-learn processes are common	Further trust in employees as not only problem-solvers but also as innovators and knowledgeable decision-makers	N/A
Learning and innovation	Van Rossum et al. (2016)	*Journal of Health Organization and Management*	Identify factors that enable lean transformation in healthcare	Survey	Positive correlations between transformational leadership and team leadership styles and lean healthcare implementation. The results also find correlations between workforce flexibility and lean healthcare implementation	Leadership and workforce flexibility enhance an organisation's change capacity and achieving sustainable transformation	N/A

de Vries, 2015). However, QM must be revised to enhance flexibility and adaptability (Behmer et al., 2016). The exploitation/exploration dichotomy has strategic implications for ambidextrous organisations in which exploratory activities support process management (Benner and Tushman, 2003). Moreno-Luzon et al. (2014) concluded that process management drives cultural divergence, which affects organisational ambidexterity, and leads to further exploitation. In other words, QM leans towards exploitation, provided that exploration is not a focal point of the specific organisational design.

Second, a substantial amount of research promotes contextualisation as a necessary process for promoting organisational agility and adaptability. Zhang et al. (2012) described how QM practices are context-dependent, with specific QM approaches being contingent on their business environment. They further suggested a contingency approach for adapting QM to specific environmental contexts. As an example, Sheremata (2000) proposed a model that focusses on organisational agility specifically for radical product development with limited time. Moreover, Temponi (2006) described scalable enterprise systems that combine QM with BPR. Future research should thus examine different types of scalable enterprise systems for aiding QM (e.g. to promote management commitment to QM), depending on the businesses in which they are used (Temponi, 2006). Temponi's (2006) assertion stresses that contextual factors play a critical role in adapting QM.

Third, Kaynak (2003) demonstrated that TQM principles, directly and indirectly, affect profitability. This effect can be attributed to learning and innovation. Choo et al. (2007) similarly argued that organisational learning affects performance through the knowledge it creates. In a similar vein (although from a practical perspective), Asif et al. (2013) identified six QM practices that contribute to new knowledge and innovations. Organisational design factors also influence these QM practices (Steiber and Alänge, 2013). Steiber and Alänge (2013) suggested that control and chaos should be balanced in partly self-organised and semi-structured organisations to foster continuous innovation. Only a few processes should be institutionalised in these organisations. Instead, heuristic rules and probe-and-learn processes should sometimes be allowed to guide innovation. Adler (1999) also proposed varying degrees of formalisation in organisational design to involve employees in innovative processes. In line with these ideas, Van Rossum et al. (2016) described how leadership and workforce flexibility can enhance an organisation's change capacity to achieve sustainable transformation. Finally, Dervitsiotis (1998) found that BPR, TQM, and organisational learning tend to have similar target outcomes and common visions.

3.2.2. Transferring the ownership of quality from quality professionals to managers

Researchers who have explored transferring quality ownership from quality professionals to management have primarily come from the fields of organisation theory and operations management. Table 5 provides an overview.

First, the results of the literature review revealed that the quality manager's responsibilities are central to the process of transferring the ownership of quality from quality professionals to managers. Camison and de las Peñas (2010) demonstrated that CEOs and quality managers perceive responsibilities related to quality differently. Quality managers have difficulty implementing QM in organisations, and should be adaptable to new roles and positions. Eriksson et al. (2016) suggested that one of the most important challenges is making QM a strategic issue for company owners to enable a longer-term strategic role for quality managers. Elg et al. (2011) found that quality managers' operational responsibilities are mostly concerned with meeting quality standards. Despite the consistency in their perceptions related to job

responsibilities, quality managers have different views about the future of the QM profession (Waddell and Mallen, 2001). They are more concerned with maintaining quality standards than promoting dynamism and innovation dynamics (Burcher et al., 2008). Bayo-Moriones and Merino-Diaz de Cerio (2003) found that quality departments are often located near the top of organisational hierarchies in medium-sized or multinational companies, but are given less influence in smaller companies. Finally, Oakland (2011) described how CEO leadership (and an emphasis on quality) could foster a QM culture in an organisation.

Second, Calvo-Mora et al. (2014) investigated the influence of soft and hard TQM factors (i.e. drivers) on business results, finding that TQM strategies and policies can improve QM efficiency. The implementation of QM systems would thus be more likely to succeed if management measure strategic performance, and link QM systems with business outcomes. To measure the performance of QM implementation, Hietschold et al. (2014) suggested a three-level framework with 11 dimensions that imply that the responsibility for quality rests with the organisation's management team rather than just the quality department. Lagrosen and Lagrosen (2005) similarly identified differences in managers' perceptions of the effects of how different QM models and tools lead to the implementation of QM. Their research established positive correlations between the adoption of values in QM and its successful implementation.

4. Discussion

We analysed how contemporary QM research addresses three themes of the challenges experienced by practitioners to bridge the potential relevance gaps. Unfortunately, we could not find research addressing one of the three main themes—making quality a strategic concern for business owners. Although Alänge and Steiber (2009) discussed the role of the board of directors in sustaining major organisational change, research in this area is lacking, perhaps because owners are inaccessible to quality professionals. Nevertheless, studies of how owners can gain the ownership of quality are sought after by professionals. As such, this represents a potential relevance gap that future QM research should address, and we offer the following proposition:

Proposition I. Future empirical research should focus on how to make QM a strategic concern for owners.

Our second proposition relates to the identified challenge of making organisations agile and adaptable to changes in their business environments. Table 4 shows that this challenge has been addressed extensively. However, only eight of the 19 articles that tackle this challenge are empirically based. Further, many of the identified studies have also called for an empirical enquiry (e.g. Asif et al., 2013; Benner and Tushman, 2003). We therefore propose:

Proposition II. Future research should feature empirical studies of QM's ambidexterity and adaptability.

Of the three research articles that highlight contextual dependencies, only Zhang et al. (2012) was empirical. The authors also indicated a need to identify other key contingency variables. Furthermore, Temponi (2006) addressed the need for more QM research based on specific business situations. Sheremata (2000) proposed a model that focusses on agility and changes in the business environment, specifically meant for rapid product development under time pressure. The variability of these studies demonstrates that effective QM is adapted to the context in which it is implemented. Given this, we propose that:

Proposition III. Future research should investigate how different contexts influence the outcomes associated with QM implementation.

Table 5
Literature related to transferring quality ownership from quality professionals to managers.

Research area	Study	Journal	Purpose	Method	Contributions and implications		Future research
					Theoretical	Managerial	
Responsibility	Bayo-Moriones and Merino-Diaz de Cerio (2003)	*International Journal of Quality & Reliability Management*	Determine the role of the quality department in Spanish industrial firms	Survey	Quality departments are often placed high up in the organisational hierarchy in medium-sized or multinational companies. Smaller companies do not afford as much influence to the quality department	N/A	The impact of the quality department at various levels of QM implementation and its status
Responsibility	Burcher et al. (2008)	*The TQM Journal*	Compare and contrast the career experiences and development needs of British and Australian quality managers	Survey	Lack of innovatory zeal among quality managers who appear to be more concerned with the maintenance of standards than taking a more dynamic approach	While quality managers bring wide functional experience to their current roles, many do not possess cutting-edge knowledge in their field.	N/A
Responsibility	Camison and de las Peñas (2010)	*Total Quality Management*	Review the views of CEOs and quality managers	Delphi survey and interviews	CEOs and quality managers have different views	Quality managers must be adaptable to new roles	N/A
Responsibility	Elg et al. (2011)	*Total Quality Management & Business Excellence*	Understanding how QM is designed and practiced in contemporary organisations	Survey	A quality manager's operational responsibility is mainly related to quality standards such as ISO 9000	Quality managers must look to other programmes for better integration	Evaluating how quality should be managed in contemporary organisations
Responsibility	Eriksson et al. (2016)	*International Journal of Operations and Production Management*	Identifying QM challenges and investigating how excellence models incorporate these challenges	Survey	Forty-nine challenges were generated and ranked according to importance and the 10 were compared with the principles of four excellence models	The Malcolm Baldrige National Quality Award and the Swedish Institute for Quality models were found to have the most comprehensive coverage, while the ISO model had limited coverage	Three important challenges that future revisions of excellence models should address: making QM a strategic issue for company owners, involving customers in improvement activities, and developing processes that are robust yet still easily adaptable
Responsibility	Oakland (2011)	*Total Quality Management & Business Excellence*	Review of the managerial responsibility for QM	Literature review	Management at various levels should take strategic responsibility for quality	Three levels of importance: 1. Culture is most important 2. Business/CEO must care for quality of leadership, clarity of vision, and direction 3. Measurement of quality	Identification of top three things that affect quality
Responsibility	Waddell and Mallen (2001)	*Total Quality Management*	Review of the QM literature on the future of the quality profession	Literature review	N/A	Conglomeration of sentiments among quality managers regarding the future of their profession	Organisational learning and QM
Drivers	Calvo-Mora et al. (2014)	*International Journal of Operations and Production Management*	Extract TQM soft and hard factors of the EFQM excellence model to study potential interrelations with management systems and business outcomes	Self-assessment questionnaire	TQM hard technical factors (e.g. policy and strategy) enable efficient QMS to operationalise soft and social factors (e.g. resource and process management) of TQM	Key business results are related to the leadership and management of human resources towards a culture of quality, learning, and continuous improvement	N/A
Drivers	Hietschold et al. (2014)	*International Journal of Production Research*	Propose a framework that organisations can use to measure critical success factors including TQM	Literature review, survey, and focus groups	The structure of the complex research field that measures the critical success factors associated with implementing TQM that are linked with performance indicators	Three-level framework classified into 11 dimensions and a holistic set of measurement instruments to measure each dimension	Soft aspects of TQM and how they affect firm performance
Drivers	Lagrosen and Lagrosen (2005)	*International Journal of Operations & Production Management*	Identify differences in managers' perceptions of the positive effects of implementing TQM produced by different QM models and tools	Survey	Correlations between the adoption of TQM values and successful QM; findings indicate the usefulness of the Swedish Quality Award, the European Quality Award, and ISO 9000	Importance of emphasising values for successful QM	Different effects of QM practices and significance of values

Six articles indicated that QM research has paid too little attention to learning and innovation. In a review of learning and innovation, Adler (1999) argued for increased attention to strategies for specific organisational design types to facilitate employee involvement. The author also proposed theories on culture building through autocratic, organic, enabling bureaucratic, or coercive bureaucratic means. Steiber and Alänge (2013) similarly argued for a greater need to trust employees not only as problem-solvers, but also as innovators and knowledgeable decision-makers. Consistent with this logic, Kim et al. (2012) highlighted the need for further investigation into how and why certain QM practices yield innovation. Dervitsiotis (1998) and Kaynak (2003) established relationships between TQM principles and firm profitability. Finally, Choo et al. (2007) argued for more studies of the critical causal relationships between QM and various outcome measures related to learning and knowledge creation. We therefore offer the following proposition:

Proposition IV.   Future research should focus on how QM can enhance organisational learning and innovation.

Bayo-Moriones and Merino-Diaz de Cerio (2003) argued that research on the impact of QM departments concerning how to implement QM in organisations is lacking. This assertion is consistent with Oakland (2011), who proposed that managers at various levels of an organisation should take strategic responsibility for quality. Delegating responsibility for quality to managers at all organisational levels may make quality managers uncertain about the future of their profession (Bayo-Moriones and Merino-Diaz de Cerio, 2003; Waddell and Mallen, 2001). In this vein, quality managers should be adaptable to new roles (Camison and de las Peñas, 2010) and capable of enhancing innovative capability in organisations, rather than maintaining the status quo (Burcher et al., 2008). This focus on transferring responsibility for quality within organisations leads us to propose:

Proposition V.   Future research should explore how top managers can adopt responsibility and accountability for QM within their organisations.

Our final proposition concerns the drivers of successful QM initiatives. Lagrosen and Lagrosen (2005) and Hietschold et al. (2014) suggested the need for more research on how to explore the effects of QM practices and importance of its underlying values. Further, Calvo-Mora et al. (2014) showed that a QM culture built on leadership and effective human resource management could affect key outcomes. These studies suggest that further investigation into the role of values that underlie QM would be beneficial. Although managers have applied QM tools for many years, the role of QM principal values and how they affect those tools remains understudied. As such, we offer a final proposition:

Proposition VI.   Future research should explore how QM principal values could be better integrated into organisations.

In sum, this study aimed to (a) identify the themes of the challenges perceived by QM practitioners and (b) better understand how these challenges are addressed by existing QM research to direct future scholars to bridge the relevance gaps between research and practice, thereby building on previous work in this area (see Carter, 2008; De-Margerie and Jiang, 2011; Hodgkinson and Rousseau, 2009; Huff, 2000a, 2000b; Starkey and Madan, 2001; Walsh et al., 2007). Our study showed the urgent need to address specific QM-related issues regarding the relevance gaps between research and practice. The six propositions listed above not only indicate specific areas that require more research, but also demonstrate the critical need for new approaches to narrow the relevance gap between QM research and practical challenges.

5. Conclusions

Our research resulted in three distinct overarching themes of QM challenges. The first theme relates to making organisations adaptable to changing environments. The second is about making quality a strategic concern for owners. The third deals with transferring the ownership of quality from quality professionals to managers. Based on these themes, an in-depth literature review illustrates the state of QM research in relation to current challenges in practice. The extant literature shows five distinct areas of research: Ambidexterity, Contextualisation, Learning and Innovation, Responsibility, and Drivers. Based on the themes and five areas of research, six propositions for future research geared towards narrowing the potential relevance gaps were proposed.

First, future empirical research should focus on how to make QM a strategic concern for owners. Second, researchers should explore how QM can contribute to organisational ambidexterity and adaptability. Third, future research should determine how context influences how QM is applied. Fourth, researchers should investigate how QM can improve organisational learning and innovation. Fifth, future research should indicate how top managers can adopt the responsibilities of quality managers. Sixth, researchers should explore how the principal values of QM can be better integrated into organisations. Consistent with contemporary management research, our analysis also indicates that new approaches to researching QM are necessary to limit the gaps between QM research and practice. Finally, our study suggests that QM research is dependent on adjacent areas of research, rather than being an area of research unto itself.

Finally, there are a number of key limitations to the research design to be stated. Although several of the studied organisations operate globally, we considered only organisations from a single geographical region. Still, the study shows similar results compared with the Delphi study conducted by the American Society for Quality (ASQ, 2013). Future research would, however, benefit from evaluating organisations from other geographic regions, as well, and also from considering a research design with practitioners to generate significant future QM challenges already in the initial start of the study. In terms of the quantitative analysis, to avoid rendering all variables as those with equal value regardless of ranking, the quantitative analysis used the covariance matrix. The results are also limited by the choice of employing a three-step systematic literature review method. In that choice of method, our review only contains studies from journals with more than one article matching the search criteria. The idea behind this limitation is that our research aimed for specific discourses of research themes; hence, a single journal publication is insufficient to show a distinct research discourse.

Appendix

Table A1
Initial model tests.

KMO and Bartlett's Test[a]		
KMO Measure of Sampling Adequacy.		.486
Bartlett's Test	Approx. Chi-Square	40.222
	df	45
	p-value	.674

^a Based on correlation.
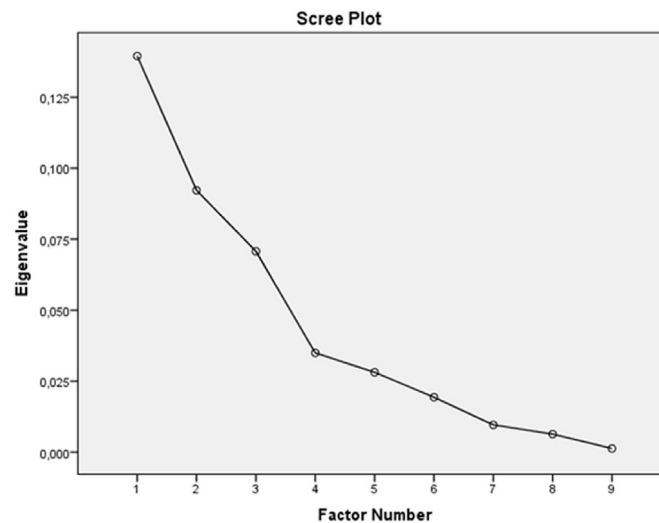
Fig. A1. Scree plot of the reduced factor model.

Table A2
Extraction properties of the final model.

Total Variance Explained							
	Factor	Initial Eigenvalues			Extraction Sums of Squared Loadings		
		Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %
Raw	1	.140	34.695	34.695	.079	19.687	19.687
	2	.092	22.927	57.622	.024	5.993	25.680
	3	.071	17.589	75.211	.015	3.684	29.363
	4	.035	8.694	83.904			
	5	.028	6.996	90.900			
	6	.019	4.812	95.711			
	7	.010	2.389	98.101			
	8	.006	1.577	99.678			
	9	.001	.322	100.000			
Rescaled	1	.140	34.695	34.695	.891	9.902	9.902
	2	.092	22.927	57.622	1.107	12.294	22.196
	3	.071	17.589	75.211	.758	8.417	30.613
	4	.035	8.694	83.904			
	5	.028	6.996	90.900			
	6	.019	4.812	95.711			
	7	.010	2.389	98.101			
	8	.006	1.577	99.678			
	9	.001	.322	100.000			

Table A3
Final model Bartlett's and KMO tests.[a]

KMO Measure of Sampling Adequacy.		.520
Bartlett's Test	Approx. Chi-Square	121.103
	df	36
	p-value	.000

^a Based on correlations.

Table A4
Extraction properties of the final model.[a]

Communalities	Raw		Rescaled	
	Initial	Extraction	Initial	Extraction
Create flexible processes that support innovation	2.554E-5	.005	.003	.530
Develop an organisational innovation ability	.000	.013	.008	.434
Combine the need for standardisation with the need for innovation	1.129E-5	.002	.001	.143
Make use of the ethical and cultural diversity of staff members	1.193E-6	.000	.001	.206
Develop new forms of operations to comply with customers' needs	.000	.004	.008	.150
Use IT to improve the business	7.740E-5	.011	.003	.426
Make the organisation agile and adaptable to rapid changes within the business environment.	.001	.058	.012	.621
Transfer the ownership of quality from quality professions to management	.001	.013	.009	.130
Make quality a strategic concern for owners	.001	.012	.008	.116

[a] Extraction Method: Principal Axis Factoring.

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