

# TFC – Levels

in version 6



## THE FRESH CONNECTION

the ultimate value chain experience

	Theme	Sales	SCM	Operations	Purchasing
<b>Level 1</b>	Reliability	Service level <b>Order deadline</b> <b>Shortage rule</b>	Safety stocks	# Shifts <b># Pallet locations</b> <b># FTE</b>	Delivery window Delivery reliability

<b>Level 2</b>	Batches and frequencies	<b>Shelf life</b> Trade unit	Lotsizing in production and purchasing	SMED Increase speed	Trade unit
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<b>Level 3</b>	Speed and quality	<b>Payment terms</b>	<b>Frozen period</b>	Intake time Preventive maintenance Solve breakdowns training Raw materials inspection	Supplier selection <b>Payment terms</b> Quality Transport mode
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**Red text** means that the setting is not available for the guided session

# TFC – Extensions

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	Theme	Sales	SCM	Operations	Purchasing
<b>Extension a</b>	S&OP	Promotional pressure Category management Forecasting	Production interval tool	Resource selection	Dual sourcing
<b>Extension b</b>	External collaboration	Promotion horizon VMI		Outsourcing warehouse (MCC) Inflate PET	VMI Supplier development
<b>Extension c</b>	CO <sub>2</sub> footprint Sustainability	CO <sub>2</sub> sla		Decrease of water usage Decrease of energy usage Decrease of start up productivity loss	
<b>Extension d</b>	KPIs and targets	KPI selection	KPI selection	KPI selection	KPI selection

# TFC – Variants

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Variant	Learning objective/themes	Minimum nr of rounds
Constrained Capacity	S&OP in an environment with constrained capacity. Focus on category management, forecasting and balancing supply and demand	3
Supply Chain Risk Management	Manage external risks, assess risks in terms of their probability and impact. Work crossfunctionally to design and implement preventive and mitigating actions	5
Strategy Segmentation	Assess customers and products, decide on product-market combinations. Develop and implement a hybrid strategy and a fitting supply chain set up	5
Logistics Footprint	Expand to export markets, make crossfunctional decisions on categories, markets and warehouse footprint. Select the right LSPs for intercompany transportation and distribution.	5